

SALVATORE PICCOLO
Curriculum Vitae

- Address: Department of Economics, University of Bergamo.
- Web-page: <https://sites.google.com/site/salvatorepiccolohome/>
- E-mails: salvatore.piccolo@unibg.it; salvaticcolo@gmail.com
- Birth:
- Citizenship: Italian

Past and Current Positions

- 2017-present: Full Professor of Economics, Department of Management, Economics & QM, University of Bergamo.
- 2015-2017: Full Professor of Economics, Department of Economics and Finance, Università Cattolica del Sacro Cuore (Milano).
- 2013: National Habilitation as Full-Professor of Economics and Economic Policy
- 2011-2015: Associate Professor of Economics, Department of Economics and Finance, Università Cattolica del Sacro Cuore (Milano).
- 2007-2011: Assistant Professor of Economics, Department of Economics, Università Federico II di Napoli.
- 2005-2007: Assistant Professor, Department of Economics Università di Salerno.
- 2007-2008: Visiting Professor Università di Lausanne.
- 2006-2009 Post-doc fellow (IDEI) Toulouse School of Economics

Private Sector

- 2018- :Academic Affiliate Compass Lexecon

Education

- 2006 Ph.D. in Economics, Northwestern University (Chicago, US). Main Advisor: Prof. William P. Rogerson.
- 2001 Toulouse School of Economics (France): Master Degree in Mathematical Economics (DEA-ECOMATH). Main Advisor: Prof. David Martimort.
- 2000 Università di Napoli Federico II (Italy): Master Degree in Economics and Finance (MEF).
- 2000 Università di Napoli Federico II (Italy): BA in Economics, summa cum laude

Prizes and Scholarships

- 2016 EIEF Grant
- 2013 EIEF Grant
- 2011 Research Grant FARO (University of Naples, Federico II)
- 2010 Unicredit&Universities Research Grant
- 2008 Best young researcher in Economics, University of Naples (Federico II)
- 2008 Scholarship CNRS (France)

- 2007 Scholarship IDEI-Toulouse (France)
- 2004-2005 Scholarship CSEF, University of Salerno
- 2003 Scholarship, Northwestern University
- 2001-2003 Scholarship "Marco Fanno" (Mediocredito Centrale)
- 2000-2001 Scholarship "Luigi Einaudi" (Ente Einaudi)
- 2000 Prize "Guido Magliano" MEF

Research Interests

Incentive and Organization Theory, Industrial Organization, Regulation, Banking and Corporate Finance.

Ph.D Students

- Marta Sicoli (University of Salerno, completed in 2009)
- Jeremy Ntamby (Catholic University of Milan)
- Julia Yan (Catholic University of Milano)
- Aldo Pignataro (Catholic University of Milan)
- Gulen Karakoc (Catholic University of Milan)
- Michele Bisceglia (University of Naples)
- Leda Bonazzi (Catholic University of Milan)

Published papers

35. "The Simple Economics of Wholesale Price-Parity Agreements: the Case of the Airline Tickets Distribution Industry", (J. Padilla and N. Watson), *Journal of Competition Law and Economics*, 2020.
34. "Fighting Mobile Crime", (R. Crinò and G. Immordino), *Journal of Public Economic Theory*, 2020.
33. "Optimal Leniency and the Organization Design of Group Crime", (G. Immordino and P. Roberti), *Journal of Public Economics*, 2020.
32. "Does Direct Connect Benefit Travelers?" (J. Padilla), *Economics Letters*, 2020.
31. "Marginal Deterrence at Work", (R. Crinò and G. Immordino), *Journal of Economic Behavior and Organization*, (2019).
30. "Organized Crime, Violence and Politics" (A. Alesina, P. Pinotti), *Review of Economic Studies*, 2018.
29. "Corruption, Organized Crime, and the Bright Side of Subversion of Law" (A. Gamba, G. Immordino) *Journal of Public Economics*, 2018.
28. "Selling Information to Competitive Firms" (J. Kastl, M. Pagnozzi), *RAND Journal of Economics*, 2018.

27. "Consumer Loss Aversion, Product Experimentation and Implicit Collusion" (A. Pignataro), *International Journal of Industrial Organization*, 2018.
26. "Terrorism, Counterterrorism and Optimal Striking Rules" (G. Karacok, G. Immordino), *Revue Economique*, forthcoming.
25. "Contracting with Endogenous Entry" (M. Pagnozzi), *International Journal of Industrial Organization*, 2017.
24. "Deceptive Advertising with Rational Buyers" (P. Tedeschi, G. Ursino), *Management Science*, 2018.
23. "Two is Company, N is a Crowd? Merchant Guilds and Social Capital" (R. Dessi), *European Economic Review*, 2016.
22. "Organized Crime, Insider Information and Optimal Leniency" (G. Immordino), *Economic Journal*, 2017.
21. "Non-Exclusive Financial Advice" (G. Puopolo, L. Vasconcelos), *Review of Finance*, 2017.
20. "The Value of Transparency in Multidivisional Firms" (E. Tarantino, G. Ursino), *International Journal of Industrial Organization*, 2015.
19. "Product Variety with Competing Supply Chains" (M. Bassi, M. Pagnozzi), *Journal of Industrial Economics*, 2016.
18. "How Limiting Deceptive Practices Harms Consumers" (P. Tedeschi, G. Ursino), *RAND Journal of Economics*, 2015.
17. "Transparency and Product Differentiation with Competing Vertical Hierarchies" (M. Bassi, M. Pagnozzi), *Journal of Economics and Management Strategy*, 2015.
16. "Endogenous Residual Claimancy by Vertical Hierarchies" (A. Gonzalez, R. Martina), *Economics Letters*, 2014.
15. "Optimal Contracting with Altruism and Reciprocity" (M. Bassi, M. Pagnozzi), *Research in Economics*, 2014.
14. "Multiple-Bank Lending, Creditor Rights and Information Sharing" (A. Bennardo, Marco Pagano), *Review of Finance*, 2014.
13. "Competitive Markets with Endogenous Health Risks" (A. Bennardo), *Journal of the European Economic Association*, 2014.
12. "Accomplice-Witnesses and Organized Crime: Theory and Evidence from Italy" (A. Acconcia, G. Immordino, P. Rey), *Scandinavian Journal of Economics*, 2014.

11. "Information Sharing between Vertical Hierarchies" (M. Pagnozzi), *Games and Economic Behavior*, 2013.
10. "Delegation and R&D Spending: Evidence from Italy" (D. Martimort, J. Kastl), *Journal of Industrial Economics*, 2013.
9. "Colluding through Suppliers" (J. Miklos-Thal), *RAND Journal of Economics*, 2012.
8. "Vertical Separation with Private Contracts" (M. Pagnozzi), *Economic Journal*, 2011.
7. "Exclusive Territories and Manufacturers' Collusion" (M. Reisinger), *Management Science*, 2011.
6. "When Should Manufacturers Want Fair Trade?: New Insights from Asymmetric Information" (D. Martimort, J. Kastl), *Journal of Economics and Management Strategy*, 2011.
5. "A Note on Free Entry under Uncertainty: on the Role of Asymmetric Information" *Economics Letters*, 2011.
4. "The Strategic Value of Quantity Forcing Contracts" (D. Martimort), *American Economic Journal: Microeconomics*, 2010.
3. "Vertical Restraints under Asymmetric Information: on the Role of Participation Constraints" (A. Acconcia, R. Martina), *Journal of Industrial Economics*, 2008.
2. "Product Market Competition and Organizational Slack under Profit-Target Contracts" (M. D'Amato, R. Martina), *International Journal of Industrial Organization*, 2008.
1. "Resale Price Maintenance under Asymmetric Information" (D. Martimort), *International Journal of Industrial Organization*, 2007.

Conferences and seminars presentations

North American Summer Meeting of the Econometric Society (2003), The International Industrial Organization Conference (2004), EEA-ESEM (2004), EEA (2005), EARIE (2005), EEA-ESEM (2007), CERGE (Prague), CSEF-IGIER Summer Symposium in Economics and Institutions (2005-08), Summer School on Game Theory (Bolzano, 2005), European Summer Symposium in Financial Markets (ESSFM, Gerzensee), Economic Theory Seminar Series Duke University, MACCI (Mannheim), Northwestern University Young-Researchers Seminars (2004-2005), Economic Theory Seminar Series Northwestern University, Economic Theory Seminar Series IDEI (Toulouse), IO workshop in Düsseldorf, Bocconi, University of Bergamo, Norwegian School of Economics, Tilburg University (Finance Department), University of Bergen, Università di Brescia, Università di Bologna, University of Bristol, Essex, University of Lausanne (HEC), University of Mannheim, Università di Milano (Bicocca), Università di Milano (Cattolica), University of Munich, Università di Padova, Università di Napoli (Parthenope), Università di Pavia, Università di Roma (Luis), Università di Roma (Tor

Vergata), Università di Sassari, Università di Torino, Università di Salerno, Università di Napoli (Federico II), Università di Venezia, Paris School of Economics, CREST Paris, Stanford University, UCL (London), University of Vienna, Frankfurt School of Management.

Teaching

Introductory Mathematical Economics, Microeconomic Theory, Financial Economics, Game Theory, Advanced Industrial Organization, Economics of Information.

Referees

American Economic Review, Canadian Journal of Economics, International Economic Review, Econometrica, European Economic Review, International Game Theory Review, Economic Journal, European Journal of Operational Research, The B. E. Journals, Journal of Economic Theory, Journal of Industrial Economics, Journal of Game Theory, Journal of Political Economy, Games and Economic Behavior, International Journal of Industrial Organization, Journal of Economics, Journal of Economic History, Journal of Economics and Management Strategy, Journal of the European Economic Association, Journal of Law Economics and Organization, Journal of Theoretical and Institutional Economics, Management Science, Marketing Science, RAND Journal of Economics, Review of Economic Studies, Review of Finance, Review of Industrial Economics, Review of Labor Economics and Industrial Relations, Scandinavian Journal of Economics.

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