

UniPaOrienta

Welcome Day delle Lauree Magistrali

11 maggio 2023



Università
degli Studi
di Palermo





MA in International Relations

curricula: **International Studies** e **International Trade**



interamente erogato in lingua inglese

Be



focused



international



digital



responsive



out of the box



Be focused

on studies

*Curriculum:
International Studies*

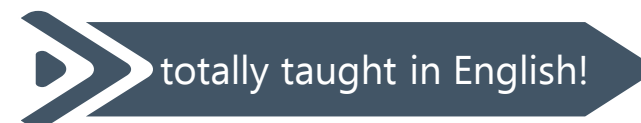


Sbocchi occupazionali

Le opportunità e gli sbocchi occupazionali sono tanti ed includono la possibilità di lavorare in ambienti internazionali o multiculturali presso organizzazioni intergovernative globali o regionali, multinazionali, think tanks, ONG, organizzazioni del terzo settore ed organismi diplomatici e consolari.

Insegnamenti del corso:

- Afro-Asiatic Legal Systems
- Contemporary World History
- Globalization and European Economic History
- Global Politics and International Security
- Global Supranational Challenges and Public Regulation
- History of International Relations
- International and Transnational Criminal Justice
- International Law





Be focused

on trade

*Curriculum:
International Trade*

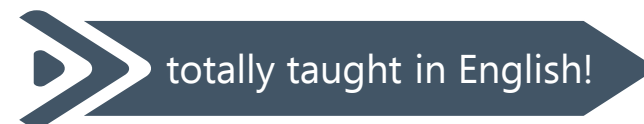
Insegnamenti del corso:

- Business English
- Business Strategy
- Competition Law & Intellectual Property Rights
- Contemporary World History
- Corporate Tax & Customs Regimes
- European International Tax Law
- Globalization and European Economic History
- Global Politics and International Security
- History of International Relations
- International Trade Law
- International Transport Law and Logistics



Sbocchi occupazionali

- export managers
- agenti di commercio internazionale
- logistics managers
- international supply chain managers
- specialisti nel settore del marketing e nell'acquisizione di beni e servizi
- spedizionieri e agenti doganali
- international business developers
- business intelligence analysts
- funzionari pubblici responsabili di gare e appalti internazionali





Be international

International students: India, Pakistan, Palestine, Saudi Arabia, Bangladesh, Belarus, Turkey, Malaysia, The Netherlands, France, Iran, Lebanon, Nepal, Vietnam, Uzbekistan, Ethiopia, Georgia, Germany, Russia, Mozambique, Ecuador

Docenti internazionali: un corpo docente internazionale al quale si aggiungono professori ed esperti da tutto il mondo invitati per seminari di approfondimento

International mobility: special mobility agreements with Hanoi and Macau, Forthem - European University Alliance, Erasmus+ and Erasmus Traineeship





Be digital

Il corso offre webinars e altre risorse e strumenti digitali
I nostri social sono sempre aggiornati!





Be responsive

bridging the gap between academia and economic operators
Percorso d'eccellenza per studenti selezionati

DAVIDE BELLINO
Business Development Manager
Glospan Group

**DOING BUSINESS ABROAD:
OPPORTUNITIES AND CHALLENGES**

The seminars - open to the students of the Master's degree in International Relations (both curricula) and International Relations, Politics & Trade - will be held in presence at the Department of International Relations and Political Science

27 March 3^{pm} Aula DEMS
Establishing in the foreign markets

28 March 3^{pm} Aula DEMS
Bad Internationalization

29 March 3^{pm} Aula DEMS
Restrictive measures



MAIT
INTERNATIONAL TRADE

UNIVERSITÀ DEGLI STUDI DI PALERMO

**Master of Art in International Relations
Path of Excellence in International Trade**

**VI EDITION
2021-2022**

Università degli Studi di Palermo
Dipartimento di Scienze Politiche e delle Relazioni Internazionali - DEMS

INTERNATIONAL STUDIES LM-52
M.A. INTERNATIONAL RELATIONS

**PATH OF EXCELLENCE 2023:
SUB-SAHARAN AFRICA
IN THE GLOBAL SETTING**
MASTER OF ARTS IN INTERNATIONAL RELATIONS/LM-52

Department of Political Science and International Relations - DEMS ROOM - Via Maqueda 324 Palermo

21 April Andrea Belgaglia Università degli Studi di Napoli 1 Orientale "Boko Haram in Nigeria"	2, 3, 4 May Massimo Cernelli University of Dundee, Britain "Internationalization of small and medium enterprise"
25 April Antonio Morena Università degli Studi di Pavia "The rise and fall of the Somali National League"	5 May Karin Pallaver Università degli Studi di Bologna "Mining, colonialism, and African societies"
26 April María Del Pino Sciences Po Paris "The crisis of American democracy in historical perspective"	9 May Leigh Gardner London School of Economics and Political Science "Sovereignty matters: Lessons from independent Liberia for African economic history"
28 April Sara de Simone Università degli Studi di Firenze "Local, national, transnational conflict in Southern Sudan: root causes and pending challenges"	9, 9 May Massimo Cernelli University of Dundee, Britain "Internationalization of small and medium enterprise"
1 April Lera Rubner Scuola Superiore Sant'Anna - Pisa "Peace processes in the Horn of Africa: the role of EU and other international actors"	11 May Sarah Blackwell King's College in London "Business and development in postcolonial Africa"
14 April Lera Rubner Scuola Superiore Sant'Anna - Pisa "Multifaceted crisis in the Sahel: transnational drivers and international responses"	19 May AnnaLisa Urbani Università degli Studi di Padova "Diamonds, Migration and Citizenship in West Africa, 1920-80"
	26 May Jason Mashey United Nations "Across the Red Sea: intensifying engagement between the Gulf States and the Horn of Africa"

INTERNATIONAL STUDIES
M.A. INTERNATIONAL RELATIONS

FABRIZIO LOBASSO
Deputy-Director Africa program
Italian Ministry of Foreign Affairs

Political crisis and international mediation in Sudan: a case study

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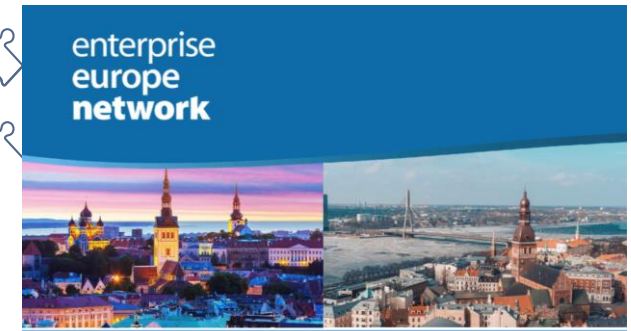
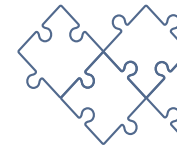
March 31 2^{pm} > 4^{pm} DEMS ROOM



Be out of the box

- Doing business with us!
- Networking
- Study visits
- B2Bs

education in action



Missione incoming Estonia-Latvia-Sicily
Palermo – 8-11 marzo 2023



l'80% dei nostri studenti trova lavoro entro un anno dalla laurea

80%



**Valeria
Tumminelli**

Sales North
America @
Foppiani
Shipping &
Logistics



**Manuel
Pillitteri**

SAP Analyst @
Deloitte



**Ilenia
Schimmenti**

Import & Export
Coordinator @
BVLGARI



**Giuseppe
Giordano**

PhD Candidate
in System
Dynamics @
UniPa



**Chiara
Giordano**

International
Expansion
Specialist @
Develhope



**Raza
Imam
Abbasi**

Administrative
Assistant @ I
peccatucci di
Mamma Andrea
S.r.l.

Grazie!

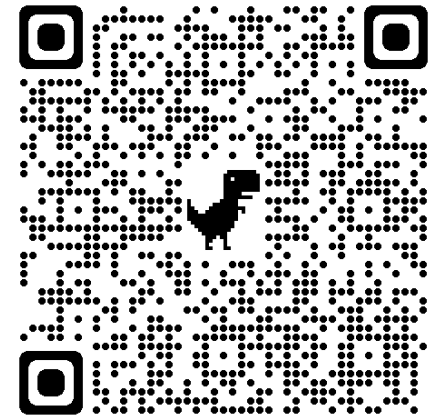
 mair@unipa.it

 [/masterofartsinternationaltrade](https://www.facebook.com/masterofartsinternationaltrade)

 [M.A. International Relations, University of Palermo, IT](https://www.linkedin.com/company/mair-unipa)

 [mair.unipa](https://www.instagram.com/mair.unipa)

Visita il nostro sito!



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Vi aspettiamo in Unipa!

UniPaOrienta | Welcome Day Lauree Magistrali 2023



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