



EUROPEAN UNION

Erasmus+
Enriching lives, opening minds.

2021-2027

**Erasmus+ Programme
Inter-institutional agreement
Key Action 1
Mobility of higher education students and staff**

**between EU Member States and third countries associated to the Programme
and third countries not associated to the Programme**

The institutions¹ named below agree to cooperate for the exchange of students and/or staff in the context of the Erasmus+ programme. This agreement is valid for the Erasmus+ call a. y. years 2023-2024 / 2024-2025 /2025-2026 in:

- KA131
- KA171

The institutions commit to sound and transparent management of funds allocated to them through Erasmus+ and to respect the quality requirements of the Programme, outlined in the Erasmus Charter for Higher Education² and in this agreement.

The institutions agree on exchanging their mobility-related data according to the principles of GDPR³ and in line with the technical standards of the European Student Card Initiative⁴, when this becomes available for international mobility involving third countries not associated to the Programme. The institutions also agree to on exchanging their mobility-related data according to Family Educational Rights and Privacy Act (FERPA), 20 U.S.C. §1232g, 34 C.F.R. Part 99, and other applicable privacy laws including without limitation, the Health Insurance Portability and Accountability Act of 1996 and the federal regulations adopted to implement that Act (45 C.F.R. Parts 160 & 164; the HIPAA Privacy and Security Rules;), collectively referred to as "HIPAA". Sending institutions located in EU/EEA countries have to ensure compliance with the provisions of art. 46 GDPR for all participants' personal data exchanged in the context of their mobility with institutions from non-EU/EEA countries without an adequacy decision, on the condition that enforceable data subject rights and effective legal remedies for data subjects are available in the respective third country. The participants should be informed in a transparent manner about the level of protection of their personal data, if this is different from the one where the sending institution is located.

¹ Inter-institutional agreements can be bilateral or multilateral in the case of mobility consortia:

- Bilateral agreements are for cooperation between one higher education institution located in an EU Member State or third country associated to the Programme and another institution located in a third country not associated to the Programme
- Multilateral agreements are for cooperation between a mobility consortium of higher education institutions located in one single EU Member State or third country associated to the Programme and another institution located in a third country not associated to the Programme.

² https://ec.europa.eu/programmes/erasmus-plus/resources/documents/applicants/higher-education-charter_en

³ https://ec.europa.eu/info/law/law-topic/data-protection/reform/rules-business-and-organisations/principles-gdpr_en

⁴ https://ec.europa.eu/education/education-in-the-eu/european-student-card-initiative_en

1. Information about the higher education institutions

Name of the institution (and department where relevant)	Erasmus code or city ⁵	Contact details ⁶ (email, phone)	Websites
<p>Università degli Studi di Palermo</p> <p>Ref Ares (2021) 1527158 - 27/02/2021</p>	I PALERMO01	<p>Institutional Coordinator Prof. Fabio Mazzola <i>Vice-Rector for Education and International Affairs</i></p> <p>Settore Internazionalizzazione / Area Terza Missione e Relazioni Internazionali</p> <p>Administrative Responsible Valeria Floriano <i>Head of IRO</i></p> <p>Università di Palermo Viale delle Scienze, ed.3 - piano I 90128 Palermo (ITALY) E-mail: erasmus.agreement@unipa.it Tel: +39 091 23893832</p> <p>Departmental Coordinator Prof. Carmine Bianchi tel. +39 091 23892519 e-mail carmine.bianchi@unipa.it</p>	<p>General: www.unipa.it https://www.unipa.it/mobilita/ https://www.unipa.it/mobilita/en/</p> <p>Course catalogue: http://offweb.unipa.it/</p>

⁵ Higher education institutions (HEIs) from EU Member States or third countries associated to the Programme should indicate their Erasmus code; HEIs from third countries not associated to the Programme should mention the city where they are located.

⁶ Contact details to reach the senior officer in charge of this agreement and of its possible updates.

The American University in Cairo	EG CAIRO01	<p>Administrative Coordinator: Ms. Heba Moussa Senior Manager, International Partnerships International Programs and Services Office heba.moussa@aucegypt.edu</p> <p>Academic Coordinator: Dr. Ghada Barsoum Associate Professor and Chair Department of Public Policy and Administration gbarsoum@aucegypt.edu</p>	<p>General: www.aucegypt.edu Faculty/faculties: https://www.aucegypt.edu/schools Course catalog: https://catalog.aucegypt.edu/</p>
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2. Mobility numbers per academic year

The partners agree to update the mobility data, whenever possible, by no later than the end of January in the preceding academic year formally via an amendment of the inter-institutional agreement. *In case of later updates in the mobility data, the partners can also agree to accept informal communication means (e.g. exchanges of emails as written proof).*

Number of student and staff mobility periods

The table serves as a template - the partners are free to adjust it, e.g. to add or delete columns or separate student and staff mobilities.

2023-2024

FROM [Erasmus code or city of the sending institution]	TO [Erasmus code or city of the receiving institution]	Field of education [ISCED] ⁷ (optional)	Field of education - clarification (optional)	Level of education [EQF] (optional)	Number of mobility periods					
					Student Mobility	Student Mobility	Staff Mobility	Staff Mobility	Staff Mobility	Staff Mobility
					[Total number of students]	[Total number of months]	for Teaching [Total number of staff]	for Teaching [Total number of days]	for Training [Total number of staff]	for Training [Total number of days]
EG CAIRO01	I PALERMO01	049 : Business, administratio n and law not elsewhere classified		1st, 2nd	1	10	1	16 (19 hours)	1	16
I PALERMO01	EG CAIRO01	049 : Business, administratio		1st, 2nd	0	0	1	16 (19 hours)	1	16

⁷ <https://circabc.europa.eu/sd/a/286ebac6-aa7c-4ada-a42b-ff2cf3a442bf/ISCED-F%202013%20-%20Detailed%20field%20descriptions.pdf>

		n and law not elsewhere classified								
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2024-2025

FROM [Erasmus code or city of the sending institution]	TO [Erasmus code or city of the receiving institution]	Field of education [ISCED] ⁸ (optional)	Field of education - clarification (optional)	Level of education [EQF] (optional)	Number of mobility periods					
					Student Mobility	Student Mobility	Staff Mobility for Teaching	Staff Mobility for Teaching	Staff Mobility for Training	Staff Mobility for Training
					[Total number of students]	[Total number of months]	[Total number of staff]	[Total number of days]	[Total number of staff]	[Total number of days]
EG CAIRO01	I PALERMO01	049 : Business, administratio n and law not elsewhere classified		1st, 2nd	1	10	1	16 (19 hours)	1	16
I PALERMO01	EG CAIRO01	049 : Business, administratio n and law not elsewhere classified		1st, 2nd	2	10 (2x5)	1	16 (19 hours)	1	16

⁸ <https://circabc.europa.eu/sd/a/286ebac6-aa7c-4ada-a42b-ff2cf3a442bf/ISCED-F%202013%20-%20Detailed%20field%20descriptions.pdf>

2025-2026

FROM [Erasmus code or city of the sending institution]	TO [Erasmus code or city of the receiving institution]	Field of education [ISCED] ⁹ (optional)	Field of education - clarification (optional)	Level of education [EQF] (optional)	Number of mobility periods					
					Student Mobility	Student Mobility	Staff Mobility	Staff Mobility	Staff Mobility	Staff Mobility
					[Total number of students]	[Total number of months]	for Teaching [Total number of staff]	for Teaching [Total number of days]	for Training [Total number of staff]	for Training [Total number of days]
EG CAIRO01	I PALERMO01	049 : Business, administratio n and law not elsewhere classified		1st, 2nd	1	10	1	16 (19 hours)	1	16
I PALERMO01	EG CAIRO01	049 : Business, administratio n and law not elsewhere classified		1st, 2nd	1	5	1	16 (19 hours)	1	16

⁹ <https://circabc.europa.eu/sd/a/286ebac6-aa7c-4ada-a42b-ff2cf3a442bf/ISCED-F%202013%20-%20Detailed%20field%20descriptions.pdf>

Optional additional information
e.g. blended mobility, etc.

3. Recommended language skills

The sending institution, following agreement with the receiving institution, is responsible for providing support to its nominated candidates so that they can have the recommended language skills¹⁰ at the start of the mobility period (see also section 5 “Preparation and Support”).

The table serves as a template - the partners are free to adjust it, e.g. to separate requirements for students and staff.

Receiving institution [Erasmus code or city]	Field of education (Optional)	Language of instruction 1	Language of instruction 2	Recommended level	
				Student Mobility [Minimum recommended level in at least one of the languages: B1]	Staff Mobility [Minimum recommended level in at least one of the languages for teaching: B2]
I PALERMO01		ITALIAN*	English	Italian B1 – No Certificate Required English B1 – No Certificate Required	Italian B1 – No Certificate Required English B1 – No Certificate Required
EG CAIRO01		English	English	B2	B2

For more details on the language of instruction recommendations, see the course catalogue of each institution. The links to the course catalogue are provided in the first section.

¹⁰ For an easier and consistent understanding of language requirements, it is recommended to use the Common European Framework of Reference for Languages (CEFR): <http://europass.cedefop.europa.eu/en/resources/european-language-levels-cefr>

4. Partnership arrangements: fees and organisational support funds

In accordance with the Erasmus Charter for Higher Education, partners commit to charge no additional fees to students:

- In connection with the organisation or administration of their Erasmus+ credit mobility period at their institution. Any violation to this rule by the partners shall be brought to the attention of the National Agency and may lead to the termination of the participation in the project linked to this inter-institutional agreement, if no corrective measures are taken.
- For tuition, registration, examinations or access to laboratory and library facilities. Nevertheless, they may be charged small fees on the same basis as local students for costs such as insurance, student unions and the use of miscellaneous material.
- For Staff mobility, the partners commit that each sending institution shall be responsible for its own staff mobilized to the receiving institution, including but not limited to, their salaries, benefits, social and health insurance (if applicable). Each sending institution shall further be responsible for and any expenses or compensation for injury that might occur to them or to any third party (as a result of their acts or omissions), without any liability on the receiving institution.

5. Outreach and Selection of participants: calendar, application procedure and requirements

- Partners commit to doing outreach to participants with fewer opportunities to encourage their participation in the Programme and, where needed, agree on a common strategy to meet indicative inclusion targets.
- Partners commit to running selection procedures for mobility activities that are fair, transparent and documented, ensuring equal opportunities to participants eligible for mobility. The calls for applications must be public and an appeal procedure must be in place. Under no circumstances, shall applicants and selected participants incur any costs during application and selection procedures.
- In the case of student mobility, partners will ensure that other elements beyond academic merit are taken into account to ensure participation of students with fewer opportunities. Selection criteria and procedures must be clearly communicated in the call for applications.

Applications/information on nominated students must reach the receiving institution by:

Receiving institution	Term duration	Deadline ¹¹
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¹¹ Please specify the deadline for each term and, if necessary, adapt to a trimester system.

[Erasmus code or city]		
I PALERMO01	Winter Term Spring Term	30th JUNE 30th OCTOBER
EG CAIRO01	Fall semester: from 1 September to 20 December Spring semester: from 1 February to 30 May https://www.aucegypt.edu/academics/academic-calendar	Fall Semester: Deadline for application is June 1st. Spring Semester: Deadline for application is December 15th.

The receiving institution will send its decision within [x] weeks and no later than 5 weeks.

The partners commit to have a fair, transparent, coherent and documented application and selection procedure outlined in their respective websites and regularly updated, together with the contact details of the relevant department:

Application procedure		
Receiving Institution [Erasmus code or city]	Contact details (email)	Website for information
I PALERMO01	Vincenzo Fumetta incoming.students@unipa.it +39 091 23893894 Antonio Serafini iro.cooperation@unipa.it +39 091 23893741	https://www.unipa.it/mobilita/en/ https://www.unipa.it/mobilita/en/incoming-students/incoming-erasmus-and-exchange-students/ https://www.unipa.it/mobilita/en/ https://www.unipa.it/mobilita/en/professors-and-researchers/professors-and-researchers/ https://www.unipa.it/mobilita/en/professors-and-researchers/administrative-staff/
EG CAIRO01	International Programs and Services Office ipso@aucegypt.edu	https://www.aucegypt.edu/admissions/international-students

Academic and additional requirements		
<i>This table should contain a non-exhaustive list of academic and additional requirements. For KA171 partners are invited to agree on the specific inclusion measures.</i>		
Requirement	Details	Website for information (optional)
Academic requirements	Number of ECTS credits (or equivalent) already completed / current level of completion of studies Subject area (ISCED code) EQF level	
CV		
Motivation letter		
<i>For KA171: Inclusion measures¹²</i>	<i>For KA171: Targeted categories of participants with fewer opportunities (see Erasmus+ Programme Guide) To further enhance the inclusion dimension of KA171, partners are encouraged to discuss indicative targets during selection process.</i>	
Other		

6. Preparation and support

The higher education institution(s) in an EU Member State or associated third country commit(s) to:

- Ensure that students are aware of their rights and obligations as defined in the [Erasmus+ Student Charter¹³](#).

¹² You may find the implementation guidelines of the **Erasmus+ and European Solidarity Corps Inclusion and Diversity Strategy** here: https://ec.europa.eu/programmes/erasmus-plus/resources/implementation-guidelines-erasmus-and-european-solidarity-corps-inclusion-and-diversity_en

¹³ The Erasmus+ Student Charter is available here: https://ec.europa.eu/programmes/erasmus-plus/resources/documents/applicants/student-charter_en

- Arrange travels or provide a pre-financing of the grant to **reduce the costs that participants need to cover upfront**, to the extent possible.

All involved higher education institutions commit to the following preparation and support measures. Information and assistance can be provided by the contact points and information sources in the table below:

- The receiving institution will guide incoming mobile participants in finding **accommodation**, according to the requirements of the Erasmus Charter for Higher Education. It is considered best practice to use the individual grant to pay for the deposit of dormitories.
- Ensure that outgoing mobile participants are well prepared for their activities abroad, including blended mobility, by undertaking activities to achieve the necessary level of **linguistic proficiency** and develop their **intercultural competences**.
- Provide assistance related to obtaining **visas**, when required, for incoming and outgoing mobile participants, according to the requirements of the Erasmus Charter for Higher Education and, if needed, use project funds in the most inclusive way to cover related costs partially or in full.

- Provide assistance related to obtaining **insurance**, when required, for incoming and outgoing mobile participants, according to the requirements of the Erasmus Charter for Higher Education and use project funds in the most inclusive way to cover related costs partially or in full. The receiving institution will inform mobile participants of cases in which insurance cover is not automatically provided.
- The receiving institution will inform about the existence of relevant infrastructure and provide support to incoming **participants with fewer opportunities**.
- Provide **appropriate mentoring and support arrangements** for mobile participants, including for those pursuing blended mobility, as well as **integrate incoming mobile participants** into the wider student community and in the Institution's everyday life.
- Provide participants with their **grant as soon as possible upon arrival**, including if necessary a first payment using cash, check or similar to avoid delays linked to opening a bank account.
- The institutions commit to encourage participants to act as **ambassadors of the Erasmus+ Programme** and share their mobility experience, e.g. by providing information about the existence of Erasmus+ alumni networks, inviting former participants in promotion activities, etc.

The table serves as a template - the partners are free to adjust it, e.g. to add more measures, to replicate per partner HEI etc.

Preparatory & support measures	Institution [Erasmus code or city]	Contact details (email, phone)	Website for information & arrangements
Accommodation	I PALERM O01		https://www.unipa.it/mobilita/en/useful-information/accomodation/
	EG CAIRO01	ipso@aucegypt.edu	https://www.aucegypt.edu/student-life/residences
Language Support	I PALERM O01	CLA UNIPA Piazza S. Antonino, 1 90134 PALERMO (PA) +39 091 23899262 cla@unipa.it	https://www.unipa.it/amministrazione/direzionegenerale/sspinternationalrelationsoffice/u.o.cla/
	EG CAIRO01	ipso@aucegypt.edu	
Visa	I PALERM O01	studentistranieri.cot@unipa.it +39 091 23865500	http://www.unipa.it/strutture/cot/Futuri-studenti/Sportello_Accoglienza_Studenti_Stranieri/actions/index.html
	EG CAIRO01	ipso@aucegypt.edu	https://www.aucegypt.edu/admissions/international-students/visa-matters
Insurance	I PALERM O01	UOA - Polizze e denunce assicurative e-mail: stella.neri@unipa.it Tel: +39 091 238 90809	https://www.unipa.it/amministrazione/areaaffarigeneraleistituzionali/settoreaffarigenerali/u.o.polizzeedenunceassicurative/
	EG CAIRO01	ipso@aucegypt.edu	https://www.aucegypt.edu/admissions/international-students/health-care-and-insurance

Inclusion of participants with fewer opportunities	I PALERM O01	GIULIA INGRASSIA cud@unipa.it +3909123862419	e.g. available infrastructure for: Reduced mobility or hearing/visual impairments https://www.unipa.it/amministrazione/direzione generale/serviziospecialeperlaididatticae glistudenti/u.o.abilitadiverse/
	EG CAIRO01	ipso@aucegypt.edu	https://www.aucegypt.edu/student-life/well-being
Mentoring			
Grant payments			
Alumni information	EG CAIRO01	ipso@aucegypt.edu	https://www.aucegypt.edu/alumni

7. Recognition

Institutions commit to:

- Ensure recognition for activities satisfactorily completed. *[Please specify the recognition tools that will be used, e.g. [the European Credit Transfer and Accumulation System](#).]*

I PALERMO01: European Credit Transfer and Accumulation System

EG CAIRO01: US Credit System

- Ensure that student and staff mobility for education or training purposes is based on a learning agreement for students and a mobility agreement for staff validated in advance between the sending and receiving institutions or non-academic organisations and the mobile participants.
- Accept all activities indicated in the learning agreement, or according to the learning outcomes of the modules completed abroad, as automatically counting towards the degree, provided these have been satisfactorily completed by the mobile student.
- Partners commit to taking measures to ensure recognition of student and staff mobility upon their return, including:
 - o Providing incoming mobile students and their sending institutions with free-of-charge transcripts. The documents must be in English or in the language of the sending institution and containing a full, accurate and timely record of the achievements at the end of the mobility period.
 - o A Transcript of Records will be issued by the receiving institution no later than [x] weeks after the assessment period has finished at the receiving HEI. *[it should normally not exceed five weeks according to the Erasmus Charter for Higher Education guidelines]*
 - o Providing students on traineeships and staff with a certificate for the activities completed. It is recommended to issue a certificate towards the end of the mobility period.

8. Grading systems of the institutions

It is recommended that receiving institutions provide the statistical distribution of grades or make the information available through [EGRACONS](#) according to the descriptions in the [ECTS users' guide](#)¹⁴. The table will facilitate the interpretation of each grade awarded to students and will facilitate the credit transfer by the sending institution.

Institution [Erasmus code or city]	EGRACONS [If applicable]	Website for information
I PALERMO01		https://www.unipa.it/mobilita/en/incoming-students/ects-grade-system/
EG CAIRO01		https://catalog.aucegypt.edu/content.php?catoid=4&navoid=66

9. Any other information regarding the terms of the agreement (optional)

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10. Termination of the agreement

[It is up to the involved institutions to agree on the procedure for modifying or terminating the inter-institutional agreement. However, in the event of unilateral termination, a notice of at least one academic year should be given. This means that a unilateral decision to discontinue the exchanges notified to the other party by 1 September 20XX will only take effect as of 1 September 20XX+1. The termination clauses must include the following disclaimer: "Neither the European Commission nor the National Agencies can be held responsible in case of a conflict."]

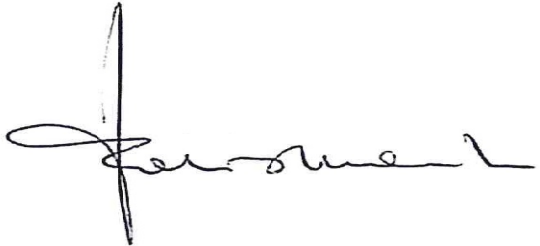

Any disputes in connection with this inter-institutional agreement or the execution thereof shall be settled by friendly negotiation between the two institutions and will follow established policies and guidelines at the parties. If no settlement can be reached,

¹⁴ The ECTS user's guide is available here: https://ec.europa.eu/education/resources-and-tools/document-library/ects-users-guide_en

the case in dispute shall then be submitted to an International Arbitration Convention. The decision made by the arbitration shall be final and binding upon both parties.

In the event of termination, both Parties agree that the students who have commenced the program prior to the desired termination date may complete the course of study in accordance with the terms of this Agreement.

SIGNATURES OF THE INSTITUTIONS (legal representatives)

Institution [Erasmus code or name and city]	Name, function	Date	Signature ¹⁵
I PALERMO01	<p>Università degli Studi di Palermo</p> <p>Prof. Fabio Mazzola</p> <p><i>Vice-Rector for Education and International Affairs</i></p>	<p>PA,</p> <p>05/02/24</p>	
EG CAIRO01	<p>The American University in Cairo</p> <p>Dr. Ehab Abdel Rahman</p> <p>Provost</p>		

¹⁵ Scanned copies of signatures or digital signatures may be accepted depending on the national legislation