



Bilateral Academic Double Degree Program Agreement between

ISCTE- University Institute of Lisbon

Av. Das Forças Armadas, 1649-026 Lisboa, Portugal

and

Università degli Studi di Palermo Piazza Marina, 61 - 90133 Palermo, Italy

ISCTE - University Institute of Lisbon, so called hereby ISCTE-IUL and Università degli Studi di Palermo, so called hereby UNIPA establish a cooperative "Double Degree Program", whereby the parties adopt the following principles which embody their understanding.

I. Scope

- "Mestrado em Gestão dos Serviços e da Tecnologia" from ISCTE-IUL (in English: Masters in Management of Services and Technology, hereafter called MMST) and "Corso di Laurea in Ingegneria Gestionale dell'Università degli Studi di Palermo" (in English: Masters in Business and Managerial Engineering, hereafter called MBME) are described as two-year study masters programmes.
- 2. Selected students, enrolled in the MMST programme at ISCTE-IUL, will be able to pursue studies at UNIPA towards obtaining the "Corso di Laurea in Ingegneria Gestionale".

3. Selected students enrolled in the MBME programme at UNIPA will be able to pursue studies at ISCTE-IUL toward obtaining the "Mestrado em Gestão dos Serviços e da Tecnologia".

II. Students eligibility

- 1. Each academic coordinator verifies the students' eligibility for the double degree program.
- 2. Eligible students are, as follows:
 - ISCTE-IUL students of the MMST programme who have fulfilled the credit requirements as specified in the Appendix 1.
 - UNIPA students of the Bachelor Degree programme who meet the requirements for accessing to the Master Degree programme, at UNIPA.
- 3. Eligible students should have a demonstrated level B2 of English competence according to the Common European Framework of Reference for Languages (CEFR), through an official language certificate (IELTS, TOEFL, CAE or equivalent).
- 4. Eligible students will be evaluated in accordance to the requirements of the course/university to which they apply.
- 5. The nomination of candidates will take place between March and May.

III. Number of eligible students

- 1. A balance will be maintained with regard to the number of students from each institution.
- 2. The number of students that may participate in the Double Degree Program from each institution will be decided on a yearly basis.

IV. Plan of studies

- 1. The MMST students will attend and successfully complete the courses according to the plan specified in the Appendix 1.
- 2. The MBME students will attend and successfully complete the courses according to the plan specified in the Appendix 2.
- 3. Either party will communicate any changes in the curricular plan in advance and the corresponding Appendixes will be updated with the approval of both parties.

V. Dissertation or Project

Dissertation or project (hereafter called thesis) must satisfy the criteria of both national programs, i.e. MBME and MMST. The following conditions were agreed as an attempt to assure success to the thesis:

- i. The students must register for thesis both at ISCTE-IUL and UNIPA;
- ii. Title of the thesis must be approved at both UNIPA and ISCTE-IUL;
- iii. Thesis must be written in English;
- iv. Supervision should be shared by both UNIPA and ISCTE-IUL, which implies two supervisors;
- v. Editorial rules might require/imply two different versions of the same document, as regards covers, dimensions, etc., despite the requirements for technical contents uniqueness;
- vi. The thesis will be evaluated by each university examination board according to the rules of each university.

VI. Implementation

- 1. ISCTE-IUL and UNIPA will provide master degree students from the partner institution with tuition fee waivers. Candidates shall pay tuition fees at the home institution.
- 2. Health insurance, social fees, travel and living costs are the responsibility of the student.
- ISCTE-IUL and UNIPA shall ensure that students from the partner institution have access to normal student facilities such as library, general computing facilities, reading rooms and refectory facilities, etc.
- 4. ISCTE-IUL and UNIPA will provide master degree students the appropriate counseling and other assistance, such as in finding housing in approved residence halls, apartments or private houses.
- 5. Double Degree Program participants must be covered by a health insurance that is valid in the host country (the EU citizens should carry a valid European Health Insurance Card).
- 6. UNIPA and ISCTE-IUL officials agree that this agreement does not give any party a license of use, or rights to, the intellectual property of another party. The use of trademarks, copyrights, and/or other intangibles representative of a party to this Agreement, other than for informative purposes, is prohibited without the owner's permission.

- 7. In the event of any controversy, dispute, or claim arising out of or relating to this Agreement, duly authorized officers of each institution shall attempt to resolve the controversy, dispute, or claim to the mutual satisfaction of both parties.
- 8. Limitations on Liability.

Nothing in this agreement shall be construed to constitute either party, for legal purposes, as a partner, agent or representative of the other. Neither party shall have the right or the authority to assume or create any obligation on behalf of the other or in anyway.

- 9. Amendment, review and termination of the Agreement
- This agreement shall be in force for five years and be binding upon the parties. It shall be subject to revision, modification or renewal by mutual written agreement.
- The Agreement may be terminated at the request of either institution, provided such request is made in writing at least 6 (six) months before termination is to become effective. Any termination must take into account the right of students already participating or accepted for any exchange to complete their stay.

The signatories:	
Rector of ISCTE-IUL, ISCTE-University Institute of Lisbon Prof [®] . Maria das Dores Guerreiro Vice-rector, ISCTE Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos la una ser profesiones Nante: Prof 5 Mania dos 100 Mani	Rector of UNIPA, Università degli Studi di Palermo Name: Prof. Fabrizio Micari
Signature: Date:	Date: 06/04/2020
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The program Coordinators:	
For ISCTE-IUL, University Institute of Lisbon Name: Prof. Teresa Grilo Signature: 1 e resa Oc Gomes Callo Date: 22 11.7019	For UNIPA, Università degli Studi di Palermo Name: Signature: Date: Oblogicale
ISCTE LUL Instituto Universitário de Lisban Reftoria	The program Coordinator For UNIPA, NAME: Prof. Glordoni Hermone Signature:

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Appendix 1 Draft Academic tracks double degree UNIPA ISCTE-IUL for ISCTE students as of 2019-05-15/ISCTE-IUL students

ISCTE-IUL students to UNIPA UNIPA and ISCTE-IUL 26-04-2019 1st year 2nd year Date Period of time spent at ISCTE-IUL Period of time spent at UNIPA Academic track for students Double Degree between

	Credits Credits obtained at waived at UNIPA UNIPA	6	9	9	12	6	6	9								The second second	9	15	15	9	6	9	9	9	9	9	9	9	9	9	9	The second second
	Credits obtained UNIPA	Marie de de la constante de la						9										1	1				9				9	9		J		
UNIPA	Courses at UNIPA	Business Process Management	Techological innovation management	Marketing	Project Management (Italian)	Corporate Finance (Enalish)	Free subjects (Data Models for Managerial Decisions)	Advanced Statistical Methods for Management Engineering									Human resource management	Industrial Organisation and Strategy and Business Game	Dissertation / Final Examination	Service quality management	Supply Chain Management	Stage and others	Elective:	09093 - PUBLIC SECTOR ECONOMICS	12676 - OPERATIONS SCHEDULING	16079 - SAFETY MANAGEMENT	17604 - CIM & DIGITAL MANUFACTURING	18534 - TECHNOLOGY ANALYSIS AND STRATEGIC MANAGEMENT(*)	18816 - SUSTAINABLE MANUFACTURING	09094 - PRODUCT/PROCESS INNOVATION(*)	18815 - PLANT DESIGN	
	Semester (months)	1 (Sept Dec.)	1 (Sept Dec.)	1 (Sept Dec.)	1 (Sept Dec.)	2 (March - June)	2 (March - June)	2 (March - June)									1 (Sept Dec.)	1&2 (Sept Dec.)	2 (March - June)	2 (March - June)	2 (March - June)	1 or 2	1 or 2	1 (Sept Dec.)	1 (Sept Dec.)	1 (Sept Dec.)	1 (Sept Dec.)	1 (Sept Dec.)	1 (Sept Dec.)	2 (March - June)	2 (March - June)	
	Year of degree	1	1	1	1	-	1	1						Store Land			2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	
	Credits waived at ISCTE-IUL																			1												
	Credits at VISCTE-IUL	9	9	9	9	· ·	,	9	9	9		9			9		9	54														
SCTE-IUL	Courses at ISCTE-IUL	Capital Investment Appraisal	Strategy and Cornorate Development	Innovation Management	Operations Management	Operations interest of Statement of Statemen	Simulation of Systems and Operations	Sunniv Chain Management	Operations Management in Service	Technology Management		Specialized elective	Project Management Laboratory		Free elective (in Marketing)		Research Seminar (via videoconference)	Dissertation/Project in Management of Services and Technology														
	Semester (months)	1 (Cant lan)	1 (Sept. Jan.)	1 (Sept. Jan.)	1 (Sept Jan.)	I (Sept Jan.)	1 (sept Jan.)	our doll	2 (FebJune)	2 (Feblune)	(Sinc : 201)	2 (FebJune)			2 (FebJune)		1 (Sept Jan.)	182 (Sent - lune)	tour indeed and													
	Year of degree		4 -	٠,	٦,	7	1		-	-	•	1			1		2	2	1													

Appendix 2 Draft Academic tracks double degree UNIPA ISCTE-IUL for UNIPA students as of 2019-05-15/UNIPA students

UNIPA students to ISCTE-IUL UNIPA and ISCTE-IUL 26-04-2019 1st year 2nd year Date Double Degree between Academic track for students Period of time spent at ISCTE-IUL Period of time spent at UNIPA

		ISCTE-IUL					UNIPA		
Year of degree	Semester (months)	Courses at ISCTE-IUL	Credits at ISCTE-IUL	Credits walved at ISCTE-IUL	Year of degree	Semester (months)	Courses at UNIPA	Credits obtained at UNIPA	Credits Credits obtained waived at at UNIPA
1	1 (Sept Jan.)	Capital Investment Appraisal	9						
1	1 (Sept Jan.)	Strategy and Corporate Development	9		1	1 (Sept Dec.)	Business Process Management		6
, ,	1 (Sent - lan.)	Innovation Management	9	1	1	1 (Sept Dec.)	Techology innovation management		9
-	1 (Sept. Jan.)	Operations Management	9		1	1 (Sept Dec.)	Marketing		9
-	1 (Sent - lan.)	Simulation of Systems and Operations	9		1	1 (Sept Dec.)	Project Management (Italian)		12
1	(iii)				1	2 (March - June)	Corporate Finance (English)		6
					1	2 (March - June)	Free subjects (Data Models for Managerial Decisions)	6	
					1	2 (March - June)	Advanced Statistical Methods for Management Engeneering		9
1	2 (FebJune)	Supply Chain Management		9					
1	2 (FebJune)	Operations Management in Service		9					
1	2 (FebJune)	Technology Management	9						
1	2 (FebJune)	Specialized elective:	9						
		Project Management Laboratory							
1	2 (FebJune)	Free elective (in Marketing)	9						
2	1 (Sept Jan.)	Research Seminar (taken during the 1st year)	9		2	1 (Sept Dec.)	Human resource management	9	
,	182 (Sent - lune)	Dissertation/Project in Management of Services and Technology	54	-	2	1 (Sept Dec.)	Elective: Technology analysis and strategic management		9
7	Total School School				2	2 (March - June)	Dissertation / Final Examination	15	
					2	1&2 (Sept June)	Industrial organisation and strategy and Business Game	15	
					2	2 (March - June)	Stage and others	9	
					2	2 (March - June)	Service quality management	9	
					2	2 (March - June)	Supply Chain Management	6	
								A STATE OF THE STA	
		TOTAL Credits	108	12			TOTAL Credits	99	24