



**Università  
degli Studi  
di Palermo**



Wrocław  
**UNIVERSITY  
OF ECONOMICS  
AND BUSINESS**

**INTERNATIONAL DOUBLE MASTER'S AGREEMENT  
BETWEEN  
UNIVERSITY OF PALERMO (UNIPA)  
AND  
WROCLAW UNIVERSITY OF ECONOMICS AND BUSINESS (WUEB)**

On one part, the University of Palermo, hereinafter also referred to as the "UNIPA", with registered office at Piazza Marina n. 61, 90133 Palermo, Italy, VAT number 00605880822, and on its behalf and represented by prof. Massimo Midiri, Rector of the University of Palermo;

on the other part, the Wrocław University of Economics and Business, hereinafter also referred to as the "WUEB", with registered office at Komandorska 118/120, 53-345, Wrocław, Poland, VAT number PL 896-000-69-97, and on its behalf and represented by prof. dr hab. Czesław Zająć, Rector of the Wrocław University of Economics.

**STATE**

That both institutions share cultural, technical, educational, and scientific fields of common interest.

That the collaboration and the exchange of experience and knowledge, as well as the provision of services between both institutions, are in their greatest interest for social and cultural progress.

That they are interested in promoting their international collaboration in the field of higher education and research.

They hereby sign an agreement that regulates the conditions under which students may access and opt for a double master's degree conferred by both universities, subject to compliance with the clauses established in this agreement, and in accordance with the current regulations at each institution, as follow.

<b>First – Purpose of the agreement</b>
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This double master's agreement aims to establish the academic and administrative conditions under which students enrolled at the Master's degree course in "Scienze Economico-aziendali" (curriculum: Entrepreneurship and Management) at UNIPA, and students enrolled at the Master's degree course in "Business Management" at WUEB, may access and opt for a double master's degree conferred by both universities.

Both Institutions consider that the two-degree courses programs, the master's thesis standards and the diploma examination requirements are similar and equivalent. The language of instruction of the two-degree courses is English at both universities.

This Agreement is accompanied by a list of the courses (Annex 1) that students enrolled in the double degree programs may opt during their stay at the host institution in order to obtain the double degree. In the Annex there are the similarities and the correspondences of the two courses for a minimum of 30 ECTS (credits).

In addition to the courses from Annex 1 relevant for obtaining the double degree, students may, in consultation with academic officials responsible for this double-degree agreement at the home institution, opt for any other module delivered at the host university during their stay.

The curriculum of the table (Annex 1) must be approved in advance by the academic bodies of both Universities, and can be modified in each academic year, after approval of the academic bodies of both Universities.

Annex 2 provides academic and administrative officials responsible for the double master's degree agreement.

Annex 3 provides the grades conversion rules at both universities.

Finally, Annex 4 provides the general academic calendar at both universities.

## **Second – Student application and admission**

The maximum number of students which could be enrolled in each double degree program is 5 (five) for each academic year, by each University.

Each university will announce yearly the application call for participating to the double degree program.

Evaluation of the applications and applicant's selection will be mainly based on their motivation, academic career and level of knowledge (B2) of the English language.

Before beginning to take the courses at the host university, students admitted to the double degree program must possess the minimum level of knowledge of the English language (B2).

The student's final admission requires approval by the partner institution and admission into its corresponding degree program.

## **Third – Stay**

Each student admitted to the double degree program must submit his/her plan of studies to the approval of both universities.

The students participating in the double master's program must attend one semester at the partner institution, under the following order:

1 <sup>st</sup> semester	Home institution
2 <sup>nd</sup> semester	<i>Partner institution</i>
3 <sup>rd</sup> semester	Home institution
4 <sup>th</sup> semester	Home institution

The partner university, through the administrative official responsible for this agreement, pledges to provide assistance in the search for suitable accommodations. Likewise, the partner institution pledges to provide the student with the information relating to the host country, visas, required medical insurance, etc., before their arrival. The partner institution must provide students in the double degree program with the same services that it generally provides its own students.

Each institution's academic calendar will be considered when organizing the stays. The academic official responsible for this agreement must inform the incoming students about the organisation of the courses they must take during their stay at the partner institution.

All students admitted to the double degree program must register and present the transcript of records of the courses already taken at their home university, as well as the learning agreement with the courses they will take during their stay at the host institution.

After completing the stay, the students must submit to their institution the official student transcript of records issued by the partner institution in order to receive credit for the courses taken. The certificate must be presented in English.

## **Fourth – Enrolment and tuition fees**

The student participating in the double degree program will pay the enrolment fees, tuition fee and taxes at their home university and they will be exempted from paying the enrolment fees and tuition fees at the host institution during the period of the stay.

The student participating in the double degree program will pay additional fees at the partner

university, particularly for the issuance of a student ID card, graduation diploma, duplicate copy of the graduation diploma, or fees for exam retaking at the partner university.

Once the student has been accepted into the double master's program, he/she must deliver the documents required for admission at the partner university; then he/she must be enrolled in the corresponding master's program at the partner institution. The enrolment will be carried out by the administrative official responsible for this agreement, who will inform the student about the necessary documents.

#### **Fifth – Student obligations and rights**

During the exchange period, the students will be subject to the rules and regulations of the partner institution and to all the legal and social obligations within the host country. Likewise, they will enjoy the same rights as students enrolled at the partner institution.

If a student does not comply with the terms of this agreement, including the length of the stay at the partner institution and its curriculum, that student will forfeit any right to receive the degree from the partner institution and will be excluded from the double master's program, although they may still be eligible to opt for the master's degree at their home institution.

#### **Sixth – Expenses**

Transport costs, medical insurance, accommodations, upkeep, and any other expenses arising during the exchange period established in the double master's program will be charged to the student. The student must acquire health insurance that guarantees access to health care in the host country. This insurance must cover medical and health care, death and disability caused by an accident, repatriation assistance for death by any cause, and reimbursement for medical expenses caused by an accident.

The partner institution, through the administrative responsible officer for this agreement, pledges to provide assistance in the search for suitable accommodation, although all stay expenses will be charged to the student. Likewise, the partner institution pledges to provide the student with information relating to the host country, visas, required medical insurance, etc., before their arrival. The partner institution must provide students in the double master's program with the same services that they generally provide their own students.

UNIPA and WUEB will undertake all efforts for finding national and international resources to assure financial support to this program. In particular, WUEB students enrolled in the double degree program may opt for the ERASMUS exchange program at their home university.

#### **Seventh - Master's thesis and diploma examination**

Students enrolled in the double degree program prepare one master's thesis written in English and supervised by a tutor affiliated with the home institution. The partner institution in compliance with its requirements may assign a co-tutor to the thesis, who supports the supervisor and the student in writing the thesis.

The master's thesis is proceeded separately on both institutions according to their internal regulations. UNIPA and WUEB execute the diploma examination according to their internal regulations.

UNIPA pledges to recognize the result for WUEB students based on the protocol from the diploma examination delivered by WUEB. The master's thesis will be defended in English. Both diploma examination Committees act in accordance with their internal regulations. The diploma examination Committee may be composed also of members of the host Institution in conference call.

#### **Eight - Evaluation of the results**

The academic officers of both institutions charged with the coordination of this double degree program will meet also by video conference, at least once in a year, to evaluate the effectiveness of the learning program and the results achieved by students, as well as the resources supplied by both universities. They could suggest the necessary modifications to improve the quality of the program and propose them to the competent Boards of both institutions. The academic officers will make a note summarizing the conclusions

of the meeting.

#### **Ninth – Academic and research exchanges**

With the aim of supporting the double degree program, UNIPA and WUEB will promote and coordinate by mutual consent the exchange of visiting professors and researchers as well as the organisation of workshop, seminars, conferences and publications on topics of common interest. The exchange and the development of the activities above mentioned will conform to the norms and procedures in force in the two institutions.

#### **Tenth – Duration of the agreement**

This agreement will take effect from the time of its signing by the representatives of both institutions, and will be valid for a period of five years. Following this period, the agreement may be renewed by written consent. Either one of the signatory institutions may terminate this agreement in writing, which must be sent to the partner institution 6 months in advance. If one institution wishes to terminate this agreement or the agreement period ends, both pledges to meet their commitments to the students already admitted into the double master's program.

Moreover, the signature of this agreement does not mean any financial fulfilment to the parties.

#### **Eleventh – Use of Logo**

The Partners mutually commit not to use the name and/or logo or any other identifying marks for purposes other than those covered by the agreement, except for specific agreements between the parties that provide, prior explicit written approval, forms of communication and divulging of the initiatives covered by the agreement.

#### **Twelfth – Personal data treatment**

Universities will arrange for the treatment, the dissemination and communication of personal data in pursuit of their institutional goals and as provided by law.

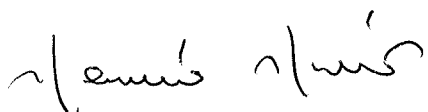
#### **Thirteenth – Text of the agreement**

The agreement has been prepared in three language versions: Italian, English, and Polish. In case of any discrepancies or doubts regarding the interpretation of legal provisions, the English version shall be considered decisive. Any amendments or changes to the text of the agreement must be requested in writing by the institution proposing them.

If any disagreement regarding the interpretation and application of the agreement arises in Poland, Polish laws and regulations will be applied. If the disagreement arises in Italy, the laws and regulations of Italy will be applied.

As proof of agreement with the foregoing, the present agreement is signed in duplicate.

ON BEHALF OF  
UNIVERSITY OF PALERMO



Prof. Massimo Midiri  
Rector

09/07/2025

ON BEHALF OF  
WROCLAW UNIVERSITY OF ECONOMICS  
AND BUSINESS

Prof. dr hab. Czesław Zajac  
Recto

**Annex 1. List of courses that students enrolled in the double degree program between the Master's degree course in "Scienze Economico-aziendali" (curriculum: Entrepreneurship and Management) at UNIPA, and the Master's degree course in "Business Management" at WUEB, can select to obtain at least the equivalent of 30 ECTS during the stay at the host university.**

University of Palermo (UNIPA)		Wrocław University of Economics and Business (WUEB)	
Master's degree course in "Scienze Economico-aziendali" (curriculum: Entrepreneurship and Management)		Master's degree course in "Business Management"	
Course	ECTS	Course	ECTS
Financial Accounting, Planning and Control (integrated course)	4   6	Managerial Accounting	4
Financial Accounting		Process Management	4
Strategic Planning and Control		Logistics Management	3
		or Logistics and Supply Chain Management*	4
		or Budgeting and Financial Planning*	4
Business Strategy and Family Business:	6	Business Strategy	3
Module: Business Strategy		Business Strategy in practise *	2
Game Theory	6	Global Economy for Managers	4
		International Business – Simulation Game II*	3
Statistics for Economics & Business	8	Econometrics	3
		Dynamic and Financial Econometrics*	4
<b>TOTAL ECTS</b>	<b>30</b>	<b>TOTAL ECTS</b>	<b>30</b>

\* elective courses

## **Annex 2. Academic and administrative officials responsible for the double master's agreement**

### **The academic officials responsible for the double master's program are:**

Prof. Enzo Scannella – Professor of Banking and Finance and Coordinator of the Master's degree course in “Scienze Economico-aziendali” (curriculum: Entrepreneurship and Management) at UNIPA

Dr Aleksandra Szpulak - Coordinator of the double degree program in “Business Management” at WUEB

### **The administrative officials responsible for the double master's program, including administrative dialogue with the partner institution agreement, are:**

#### **at UNIPA**

Roberta Macaione  
Head of Cooperation and Networks - Mobility  
International Relations Office  
Piazza Marina, 61 - 90133 Palermo (Italy)

Silvia Amodeo  
Referent for Cooperation Agreements  
E-mail: [silvia.amodeo02@unipa.it](mailto:silvia.amodeo02@unipa.it)  
Tel. +39 091 23893640

#### **at WUEB**

mgr. Julia Majewska  
International Cooperation Office – Support for International Students  
Head of International Affairs  
E-mail: [julia.majewska@ue.wroc.pl](mailto:julia.majewska@ue.wroc.pl)  
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If either one of the signatory institutions changes any of the officials named herein, it must inform the partner institution, as well as the academic and administrative officials of the double master's program, and indicate the corresponding substitutes.

### Annex 3. Grades conversion rules at both universities

#### Conversion mark table

Grading system	GRADE					
	F	E	D	C	B	A
Verbal assessment	Insufficient/Failure	Sufficient	Satisfactory	Good	Very good	Excellent
UNIPA points	<18	18-20	21-23	24-27	28-30	30 e lode
WUEB grade	Fail (2,0)	Satisfactory (3,0)	Plus satisfactory (3,5)	Good (4,0)	Plus good (4,5)	Very good (5,0)

#### Annex 4. General academic calendar at both universities

##### Academic Calendar (*teaching*) at both universities:

	<b>Autumn term</b>	<b>Spring term</b>
UNIPA	From the end of September to the mid of January	From the beginning of March to the beginning of June
WUEB	From the beginning of October to the beginning of February	From the end of February to the end of June

##### Academic Calendar (*exams*) at both universities:

	<b>Winter</b>	<b>Spring</b>	<b>Summer</b>	<b>Autumn</b>
UNIPA	From mid-January to the end of February	Mid-April	From the beginning of June to the end of July	Mid-September and mid-November
WUEB	From the beginning of February to the mid of February	From the mid of February to the end of February ( <i>retaking term</i> )	From the end of June to the mid of July	From the mid of July to the almost end of July ( <i>retaking term</i> )