

4296 - Italian - International Sales Assistant Internship in Madrid, Spain

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|-----------------|---|
| Location: | Madrid, Spain |
| Languages: | Spanish (Intermediate) and English (Intermediate) Italian |
| Fields: | Business, Digital marketing |
| Extra benefits: | Salary of 400-500 €. |

Description:

Our collaborator is one of the leading lighting brands in Spain located in Torrejón de Ardoz, Madrid. They are currently searching for a Sales Assistant who can offer reliable support to the sales team and help to improve efficiency and sales volumes. You will work as a point of contact for customers with queries about products, orders, and deliveries.

The company works with the largest retailers and a variety of online pureplayers. This is an exciting opportunity for someone interested in B2B sales throughout different channels. They believe in young people and looking for a proactive goal-oriented person. If you are keen on helping them to grow their customer base and are curious about lighting industry, the company would like to meet you.

Tasks:

- Collaborate with sales team to identify and grow opportunities within territory.
- Reach out to a new strategic customer.
- Establish, develop and maintain positive business and customer relationships.
- Communicate with clients on a regular basis and respond to specific queries.
- Customise/build product data-bases.
- Check data accuracy in offers and orders.
- Contact clients to obtain missing information or answer queries.
- Liaise with the Logistics department to ensure timely deliveries.
- Communicate important feedback from customers internally.

Requirements:

- Basic understanding of sales principles and customer service practices.
- Excellent level in Italian.
- Intermediate level in English and Spanish.
- Solid communication and interpersonal skills.
- Strategical thinking.
- Friendly, helpful, confident and engaging personality.
- Basic administration skills.

Benefits:

400€ monthly
full time
minimum 5 months

4267 - Italian - Customer Management in Sabadell, Spain

| | |
|-----------------|---|
| Location: | Sabadell, Spain |
| Languages: | Italian |
| Fields: | Communication / Journalism, Translator, Business, Digital marketing |
| Extra benefits: | Salary of 200-300 €. |

Description:

Our collaborator is high growth e-commerce company specialized in the decoration market. With an international orientation, the company is present through its sites in 45 different countries.

An international young team of 30 people works in an open environment where the different departments of the company take care of designing and developing websites and creating and manufacturing wall stickers under a high-quality standard.

This important International brand is well known for its capacity of offering personalized products from their headquarters near Barcelona to worldwide customers.

The marketing and customer assistance department plays a central role in the company.

You could become a Marketing country Manager for your native country learning and obtaining experience related to marketing online tasks, using Search Engine Optimization Techniques, Link Building, Data analysis, Social media marketing amongst others.

Main Tasks:

- Digital Marketing tasks to breach into foreign markets with the following tools and strategies: SEO on Page and SEO off page
- Social Media Management
- Customer Service
- Market Research and Data Analysis

Language Skills:

- Italian as a native standard
- Fluent English or Spanish

Requirements:

- Higher Education Undergraduate/ Postgraduate
- Desirable Attributes: Highly Motivated, International Ambitions, Any previous SEO/Marketing in E-commerce experience is a plus

Education:

Sales, business, marketing, administration, advertising, communication

Benefits:

225€ / month

4135 - Italian - Operation Assistant Internship in Barcelona, Spain

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|-----------------|---|
| Location: | Barcelona, Spain |
| Languages: | Spanish (Intermediate) and English (Intermediate) Italian |
| Fields: | Business |
| Extra benefits: | Salary of 400-500 €. |

Description:

Our collaborator is the first comparison site for supermarkets in Spain. The company collaborates with the largest retailers and brands. Dealing with more than 1,000s products every day the role, this spanish e-commerce is growing day by day. The company is looking for an operations assistant to help the team in the company development.

Position: Operations Assistant

Tasks:

- You need to be diligent, insightful and reliable as you are responsible for helping us deliver information to our clients
- You will need to enter data such as the brand name and product descriptor for new products
- Be able to spot that retailers may describe the same product in a different way, using a combination of the products descriptor and image
- Be able to do research items on the web so that we can assign further attribution to new products where required

Requirements:

- Italian in proficiency level
- Fluent English
- B2 level of Spanish
- 250€ monthly part-time (25 hours week)
- 500€ monthly full time (40 hours week)

Location:

- Barcelona
- Minimum 5 months

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To apply, please go to <http://apply.spain-internship.com/>. Please write your university and coordinator name when applying.

4120 - Online Marketing internship in a company in Madrid (Remote Internship)

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|------------------------|---|
| Location: | Malaga, Spain |
| Languages: | Spanish (Advanced) |
| Fields: | IT & Web development, Digital marketing |
| Extra benefits: | Salary of 200-300 €. |

Description:

Our collaborator is a rental flower company located in Madrid who are looking for interns who will dedicate their time to a small, dynamic and innovative company. Their employees have a lot of energy and adopt a fun but professional attitude. The company is offering opportunities for interns to gain a lot of experience, to have responsibility and make changes from day one in a truly international environment. They are now looking for new interns who will fit well into their team-oriented environment!

You need to have good computer skills and website creation. Also, you need to be creative and experienced with social media. Experience using SEO and SEM or working in website design is a big advantage so if you have this you should mention this in your application. Photography and photoshop skills which can be used to help them produce publicity material are also a big plus.

You will be assigned a mentor who will help with your training and will share their advice and experience. Once you have settled in, you will also have the opportunity to implement a project that is of interest to you within the business.

Tasks

Build a website for brand new project

Design marketing campaigns via social media

Working with photoshop

Background

Website construction

Marketing

Social media

Languages:

At least B2 Spanish

Remuneration:

300 euros per month

Location:

Remote internship, work from home

video conference with your mentor almost every day.

Duration:

Minimum 3 months

4024 - Digital marketing and graphic design internship in Madrid

| | |
|-----------------|-----------------------------------|
| Location: | Madrid, Spain |
| Languages: | English (Advanced) |
| Fields: | Graphic design, Digital marketing |
| Extra benefits: | Salary of 100-200 €. |

Description:

About Us

Our collaborator is an amazing international digital agency based in Atocha, Madrid. With global clients and global vision, they know how to stand out, creating amazing products and features for their customers.

As a creative organization they have been working with almost any kind of customer, from small boutiques and companies to multinationals. They share a strong interest and passion for creativity being a focus to understand customer needs.

What you will do as an intern:

- Managing activities within the marketing department, creating reports of metrics.
- Promoting our company services.
- Developing the marketing strategy for the company in line with company objectives.
- Sales activities.
- Overseeing the company's marketing budget.
- Creation and publication of all marketing material in line with marketing plans.
- Planning and implementing promotional campaigns using google adwords, WordPress, facebook, twitter and social media as well as video campaigns on youtube etc.
- Design of social media content, such as Instagram posts and stories.

Requirements:

- Degree in a field such as Business, Marketing, Market Research or Graphic Design
- Send us your portfolio
- Good communication skills, verbal and written, in English
- English is a must, Spanish is beneficial.
- IT literate.
- Strong organization skills.
- Great attitude and eager to learn as well as contribute ideas.
- Good knowledge of Adobe suites; photoshop and illustrator.
- Intermediate-Advance knowledge Microsoft Office and google suites.
- Minimum 6 months

What we can offer you:

- Friendly atmosphere at a comfortable office with air conditioning.
- Working in an international company.
- Professional training.
- Certificate of internship participation after the finished internship.

4008 - Paid 450/500 Customer service and B2B internship in Seville, Spain (Italian)

| | |
|------------------------|--|
| Location: | Sevilla, Spain |
| Languages: | Spanish (Intermediate) Italian |
| Fields: | Advertising, Business, Digital marketing |
| Extra benefits: | Salary of 400-500 €. |

Description:

Our collaborator is a company with more than 120 years of experience in medical supplies, products and services for Health. They work with either individuals, business or organizations providing almost any kind of solutions, manufacturing and development of the most complex healthcare projects.

They are a big size company, with around 100 full time employees and unique career opportunities. This is a great opportunity for qualified students who would like to make an internship abroad and/or begin a career abroad. If you are interested in digital marketing, business development and sales, this is a unique opportunity for you.

Tasks

Digital marketing
Business development
Translations
SEO Optimization in your native language
Customer service: Italian clients

Requirements

Italian to a native standard
Intermediate Spanish
Business/communication or related studies
Experience in customer service is a plus
Able to solve problems
Eager to work and learn
Minimum 5 months
Schedule FULL TIME: Monday to Friday, 39 hours/week. Monday to Thursday 8AM-4PM. Friday 8AM-3PM
Also possible PART TIME: 25hours/week

Benefits

Being part of an international team, a unique career opportunity
450€ for Degree students/500 € for Master students (FULL TIME, part-time: proportional part)
Social security coverage
The possibility of being hired after the internship

Location

Sevilla

3950 - Sales and Account Manager Development

| | |
|------------------------|---|
| Location: | Barcelona, Spain |
| Languages: | Spanish (Intermediate) and English (Advanced) |
| Fields: | |
| Extra benefits: | Salary of 200-300 €. |

Description:

Our collaborator is an online operating company in Barcelona. They are offering a platform where people can find apartments all over the world. You will be working with the marketing director of the company and help with the daily activities. We will give you everything you need to know about marketing on the B2B level (online and offline Marketing).

Tasks:

- Assist the Account Management and Sales team with
- In charge of taken any incoming calls from clients.
- Controlling parts of the CRM system and assisting with reporting.
- Reaching out and following up with certain clients.
- Different tasks, such us checking deals or invoices.
- Helping with daily office management tasks.

Requirements:

- Good level of English (written and verbal)
- Spanish at least B1
- Minimum 5 months

Internship hours:

35 hours / week

Benefits:

300€ / month

Gym discounts.

Office located in the sunny Barcelona and close to main metro stations.

Possibility to join the company as an employee after the internship period.

3906 - Law Internship in Seville, Spain

| | |
|-----------------|----------------------|
| Location: | Sevilla, Spain |
| Languages: | English (Advanced) |
| Fields: | Law |
| Extra benefits: | Salary of 200-300 €. |

Description:

Our collaborator is a high growth technology startup based in the city of Seville. The company has created an application that resolves in a fast, comfortable and safe way the procedures involved in the rental process of tourist accommodations.

Since its launch last March of 2018, the company has reached over 3,000 accommodations throughout Spain, helping managers to automate all the bureaucratic processes that must be performed during the check-in. They are now expanding in more countries.

Their team consists of young but experienced individuals always happy to help. Their departments are led by professional, creative, and passionate individuals, who work continually to improve their service and their technology and to adapt it to everyday needs.

There is a possibility to offer a permanent job after the completion of the internship.

Position: Law

Tasks:

Develop a knowledge base on legality regarding the registration of guests in tourist accommodation on a global scale.

Legal advice to the company by being the in-house support that coordinates all this knowledge.

Translation of legal documentation in English.

Review of documents and adaptation to the legislation of different countries.

Coordination of hiring specialized legal advisors in different regions.

Requirements:

Law degree

Knowledge of GDPR and data protection legislation.

Teamwork / collaborative skills.

Proactivity

Excellent skills spoken and written in English.

Languages requested:

Advance level of English

Internship hours:

Monday to Friday

20-25 hours

Position can be as well full time

Remuneration:

500 euros per month if part time

If full-time remuneration can be higher

Due to the fast company growth there is a possibility to obtain a permanent job after the completion of the internship.

3905 - Finance Internship in Seville, Spain

| | |
|-----------------|---------------------|
| Location: | Sevilla, Spain |
| Languages: | English (Advanced) |
| Fields: | Economics / Finance |
| Extra benefits: | Salary of +500 €. |

Description:

Our collaborator is a high growth technology startup based in the city of Seville. The company has created an application that resolves in a fast, comfortable and safe way the procedures involved in the rental process of tourist accommodations.

Since its launch last March of 2018, the company has reached over 3,000 accommodations throughout Spain, helping managers to automate all the bureaucratic processes that must be performed during the check-in. They are now expanding in more countries.

Their team consists of young but experienced individuals always happy to help. Their departments are led by professional, creative, and passionate individuals, who work continually to improve their service and their technology and to adapt it to everyday needs.

There is a possibility to offer a permanent job after the completion of the internship.

Position: Finance Assistant

Tasks:

- Manage financial resources
- Prepare economic and financial reports for decision making, by analyzing the Financial Statements
- Control and monitoring of general accounting and taxation
- Preparation of the Annual Accounts.
- Responsible for the relationship with third parties: external auditors, administration, financial institutions, consultancies, etc.
- Analysis of reporting and metrics according to business projections.
- Knowledge in financial tools
- Preparation of balance sheets and financial reports
- Data analysis

Requirements:

- A person with analytical thinking and structured.
- Emphasis on productivity
- Be positive and passionate
- Ability to find the correct metric or KPI to analyze and optimize it.
- Be attracted to join a growing technology startup
- Minimum 6 months
- Studies related to economics or finance

Languages requested:

Advance level of English

Internship hours:

Monday to Friday
40 hours

Remuneration:

500 euros per month
Due to the fast company growth there is a possibility to obtain a permanent job after the completion of the internship.

3753 - IT programming Internship in A Coruña, Spain

| | |
|------------------------|----------------------|
| Location: | La Coruña, Spain |
| Languages: | English (Advanced) |
| Fields: | IT & Web development |
| Extra benefits: | Salary of +500 €. |

Description:

Our collaborator is an acceleration center for start ups which aim is to develop and support companies in their early stage in order to guide them during the whole process. They are located in A Coruña, north of Spain.

They are looking for an IT developer, willing to make an internship for at least 6 months and support their development team. The idea is to teach a young value, and once it is properly trained and the internship has been finished, hire the intern to continue with the on-going projects.

Requirements

Last year of IT studies or master studies.

Programming skills:

Advance knowledge of Angular, Javascript and SQL is a must.

Would be a big plus:

Front end : React, React Native.

Backend: Nodejs y GraphQL .

Db: PostgreSQL.

English fluent

In your application, we will ask you for your GITHUB account to check previous jobs.

Benefits

500 € per month

Amazing environment to work

Real opportunity of becoming an employee after the internship.

3271 - Marketing internship

| | |
|------------------------|--|
| Location: | The Canary Islands, Spain |
| Languages: | Spanish (Intermediate) and English (Advanced) |
| Fields: | Business, Hospitality / Tourism, Digital marketing |
| Extra benefits: | Salary of 200-300 €. Includes accommodation. Meals |

Description:

Our collaborator is a high quality Hotel Resort in Lanzarote, in the Canary Island, Spain. It has been awarded by Trip advisor and it is known as one of the best hotels in Lanzarote. They are customer oriented, therefore customer care and relations are really important for them. Their staff is fun and diligent, making the stay of the customers the best possible.

Positions

MARKETING-COMMERCIAL

- Marketing assistant for social media maintenance and all the communications tools of the hotel,
- Answering hotel information, assistance in closing contracts, tour operators, and basic administrative tasks.

Requirements:

- Minimum time 6 months
- Liability and health insurance
- Advanced English and intermediate Spanish required

Internship hours:

40 hrs / week

Conditions:

- 300€ per month
- Accommodation + meals provided

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1210 - Italian-Customer relations, marketing and international business in Seville, Spain

| | |
|------------|---|
| Location: | Sevilla, Spain |
| Languages: | Spanish (Beginner) and English (Intermediate) Italian |
| Fields: | Business, Digital marketing |

Description:

Our collaborator is a company which provides technological solutions to TELECOM companies from all over the world. They are launching their international market development campaign and they would like to have some international students, interested in the field of marketing to provide them support. It is a good opportunity for those who would like to work in a young environment, with dynamic and constantly evolving company.

Marketing and customer relations

Tasks:

The main task is the network development support: expansion of the network of ICT companies in national and international territory (EMEA and LATAM), through telemarketing and direct marketing actions.

- Achievement of the objectives marked opening network.
- Promote a fluid relationship with potential customers through telephone, email or networking.
- Make presentations to clients.
- Customer service both in the resolution of possible doubts, conflicts and any other type of contact through a fast and quality service.
- Assistance in the execution of the sales objectives (leads).
- Assistance in digital marketing strategy, SEM, SEO and web analytics, to increase leads and improve ROI.
- Assistance in the creation of a commercial strategy and execution of the same.
- Prepare the necessary documents for the expansion of the service network (commercial presentations, confidentiality agreements, service provision agreements, commercial proposals and collaboration agreements)

Working hours:

40 hours/week

Minimum 3 months

This position is not paid.