

#### DOTTORATO INTERNAZIONALE IN SISTEMI AGRO-ALIMENTARI E FORESTALI MEDITERRANEI March 5<sup>th</sup>, 2021

## From Quantity to Quality: a Changing Economy

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**One economy?** *Capitalism versus hierarchy* 

- In ancient times economy was based on authority and power (Hierarchy)
- Capitalism and market economy in Europe started with the end of the middle age.



## Hierarchy

- Richness **due to power** (kings, ...);
- No self-determination;
- Remuneration not related to results;
- No advancement of Technology;
- Subsistence balance;
- Demography related to available resources.



## The birth of the modern economy

by the end of the middle age and the great journeys

- Marco Polo (Venezia, 1254 –1324) travelled extensively in Asia along the Silk Road to reach China (Catai)
- Cristoforo Colombo, sailed from Palos de la Frontera on august 3rd 1492, in the same year he reached the today San Salvador on October 12th
- Birth of trades, entry into the system of exogenous values (precious metals, gems, fabrics, spices ...), need for cash payments (scarcely available);
- monetization of possessions; new owners were "entrepreneurs" (remuneration based on merit), the economic growth and technological progress started (thanks to capitalism).

## When we were genius ... but we were wrong! (this' a joke)

In the sixteenth (XVI) and seventeenth (XVII) centuries the vision of the world radically changed following the discoveries in physics, astronomy and mathematics by Kopernik (1473-1543), Galilei (1564-1642), Descartes (1596-1650), Bacon (1561-1626) and Newton (1642–1726)

<u>Galileo Galilei</u> with the scientific method based on quantitative measurement <u>banned the quality (!)</u> from the observation of the phenomena.

<u>Descartes</u> created the analytical method of thinking, through which the comprehension of the whole takes place starting from the properties of its parts.

## Reductionism (vs holism)

# The Watt machine, mechanization, birth of industry

James Watt (Greenock, january19<sup>th</sup>1736 -Handsworth, august 25<sup>th</sup> 1819) Scottish mathematician, engineer and inventor



## The «classic» economic paradigm

- Market as the main push for growth and innovation;
- Adam Smith (1723-1790):
  - > personal interest leads to social interest;
  - > the state exercises "surveillance" only;
  - > trade must run in free competition;
  - > final subsistence equilibrium is reached.
- In the long term, the "steady state" would be reached (Thomas Robert Malthus, 1766 – 1834);



#### **The Adam Smith Age:** *The Wealth of Nations 1770*



## Plenty of natural resources

- 1750 population is about 790.000
- Consumption rate is very low

INQUIRY

Nature and Caufes

OF THE

WEALTH OF NATIONS.

By ADAM SMITH, LL.D. and F.R.S. Formerly Frotefor of Moral Phalolophy in the University of GLASSON,

IN TWO VOLUMES,

V O L. 1.

LONDON:

FRINTED FOR W. STRANAN; AND T. CADELL, IN THE STRAND, MDCCLEXVI.



#### Per capita food consumption Source: Treccani





Neo classical economy: «quantity»

- Unlimited availability of natural resources
- Unlimited growth
- Unlimited substitutability of natural resources by human and economic resources

#### The Neoclassic paradigm from 1870

Value/scarcity (demand, supply, price);
marginal theory (focused on the short term);
The "economical laws" (like in hard sciences);
Pareto's Best (every balance of free competition);
Welfare and "market failure".

## The consumer under competitive economy conditions



Oeterminism Quantitative Allocation Output: Undifferentiated Product Satisfaction is related only with quantity

#### The humanistic paradigm:

the correction of market failure

- "Cultural" origin of preferences;
- Altruistic behaviours are possible;
- The State addresses economy beyond the "correction of market failure" (transaction costs) limiting the market to the goals of equality.

#### The correction of market failure

Market and the environmental management

#### "Failure of the Market"

#### Occase's theorem

> It is allowed to pollute "under refunding"

#### • Property rights

- > Public officials also maximize (collective) utility;
- > "Rational ignorance": marginal cost of information
- > Property rights are (not) exclusive and transferable:

### Market failure

Externalities (dealing with health and environment);
 Information asymmetry (dealing with information and awareness);

Opportunistic behavior (dealing with quality).

## From the «neo-classic» to the humanistic economic paradigm

- Value is based on scarcity;
- Definition of "economic laws" (like physics);
- Paretian Best (competition is efficient);
- Economics of welfare and "market failure".

- Value is based on quality;
- Behavior analysis (psychology, statistics);
- Equity;
- Sharing, circular, environmental economy;
- Correction of "market failure".

**The faults of capitalism:** sustainability, equity, quality

- Value = utility (human satisfaction)
- Cost is considered only if referred to the destruction of human goods (human costs)
- No market value of natural resources (plenty of resources; no existence value)
- Unlimited storage of capitals/richness (conversion of environmental resources)
- Absence of a **sustainability** paradigm.

#### Sustainability

• Economic growth is not sustainable

 "Development" (must be sustainable by definition) allows higher benefits from ecosystem services but increases the heritage consistence;



 Sustainable "Growth" doesn't lead to real development but only to higher availability of resources (Brundtland report '87).

## Sustainability and Externalities

- Costs and benefits that fall on external parties: society, environment, health, etc.
- the producer will only take into account the costs incurred, by adapting the management of the business, in order to maximize the efficiency of spending;
- the producer will NOT take into account costs incurred by the community, because there is no need to maximize the efficiency of spending.



Equity and Concentration of the human richness (Oxfam 2020) The world's billionaires, only **2,153 PEOPLE** in 2019, have more wealth between them than **4.6 BILLION PEOPLE**.



The world's **RICHEST 1%** have more than twice as much wealth as **6.9 BILLION PEOPLE**.





If you saved \$10,000 a day since the building of the pyramids in Egypt you would have only one-fifth the average fortune of the 5 richest billionaires.



#### **Equity** (Oxfam 2020)

## La mano invisibile (1750 e oggi)

INVISIBLE HAND, ADAMSMITH.



IT IS NOT FROM THE benevolence OF THE BUTCHER, THE BREWER, OR THE BAKER THAT WE EXPECT OUR DINNER, BUT FROM THEIR REGARD TO their own interest.

> Penguin Books GREAT IDEAS

- Affamati: 840 milioni entro il 2030
- Poveri: 115 milioni
- Lavoratori settore informale: 2 miliardi
- Disoccupati: 220 milioni

Morti con Covid: 1,56

Source: Monica Di Sisto, vice president of Fairwatch NGO





✓ 1% top businesses has an average 57% of the export value in every Country
✓ Top 5 businesses 30% of the export value

✓ 2000-2007 wages drop from 57,5 to 49,5% of the GDP in developed Countries

✓ Since 1990 has been transferred form wages to capitals an average value of:
 ✓ 4% USA

- ✓ 5% Germany
- ✓ 10% France
- ✓ 12% Italy

Source: Monica Di Sisto, vice president of Fairwatch NGO





#### Quality

#### "Quality is the attitude of agro food products to **satisfy the customers'** (consumers) **needs**"

Main quality features:

- Hygiene and health (food safety);
- Taste, smell, flavour, colour, nutritional power, etc... (Organoleptic and nutritional features);
- Use easiness (shelf life, packaging, etc...);
- > Cultural features (tradition, local belonging, genuine, etc...);
- Ethical-social factors (i.e. environment protection, human rights regardless to age, sex, etc...).



## **Quality features**

- Convenience: easy to obtain and to use, (practical packaging for use and waste management) "time saving", "effort saving" – both physical or mental;
- **2. Experience:** taste, flavour, aspect (related with emotional satisfaction and sensory perception), hedonic features of food;
- **3. Search:** ingredients, nutritional power, etc. (i.e. elements declared in label);
- **4. Credence:** Healthiness (compliance to the rules regarding origin, ethics, naturality) certifiable by third parties.

## **Quality: Information asymmetry**

 Quality features are often not perceptible by the customer, so market is unable to correctly allocate them.

 It means that price is related to quantity but not correctly related to quality (lower quality / lower utility)

### **Opportunistic behavior**

Suppliers usually have complete information about goods, consumers don't!

Thus, suppliers can communicate a quality higher than the real one.

Our Consumers will pay the price for something they will not get!



## Quality is a "process": the Deming's cycle - PDCA





### Why Quality

Certification is a correction of market failure

- Higher incomes
- Food culture

The new needs (or desires) of Consumers can be satisfied by INTANGIBLE FEATURES: territorial origin, history, environment, ethic and health.



#### **Quality goals**





A feature for goods to sell on the market

A feature for a better company management

#### **Correction of the market failure: CERTIFICATIONS**

- PDO (Protected Designation of Origin)
- **PGI (Protected Geographical Indication)**
- TSG (Traditional Specialty Guaranteed) (EU Reg. 1151/2012)

- WINE MARKET (EC Reg. 491/2009)
- ORGANIC (Reg. Ce 834/2007)
- EMAS (Eco-Management and Audit Scheme)

#### VOLUNTARY FIELD Regulated by EU

**Environmental purposes** 



The demand for genuine, environmental friendly and sustainable development, has been satisfied by organic farming and EMAS (Eco-Management and Audit Scheme)



#### The Protected Designation of Origin (PDO)

identifies the designation of a product whose production, transformation and processing must take place in a specific geographic area characterized by a recognized and established expertise.





#### The Protected Geographical Indication PGI

Identifies a product originating from a region and a country whose quality, reputation and characteristics can be traced back to its geographical origin, and of which at least one stage of production, transformation and processing takes place in the defined area.





#### The Guaranteed Traditional Specialty (TSG)

does not refer to an origin but distinguishes a traditional composition of the product or a traditional production method.





#### **Agri-Culture**

- Agriculture is the anthropic interaction with the environment for food production.
- Industrial agriculture can lead to a fracture in the relationship between man and the environment.
- Is industrial food production acceptable?
  - ethical issue
  - > ecological issue



## Agri-Culture

binding Nature-food-man






interruption of the nature-food-man bond

- ✓ Agriculture and related deforestation together accounted for one fifth (21%) of the total CO₂ emitted into the atmosphere in the period 2000-2010 (about 44 billion tons)
- ✓ Today it is responsible for 1/3 of global emissions
- Animal husbandry alone contributes 18% of its emissions
- About 30% of the earth's biodiversity loss can be attributed to agricultural and livestock production

















### **Nutrition-related diseases**

### **Risk of colorectal cancer**

over 20 studies and 3000 cases (Milazzo G., Convegno Agricoltura, cibo e salute, Palermo 2014)

- **+15%** BMI > 25 (1,75 m x 77 kg)
- **+33%** BMI > 33 (1,75 m x 101 kg)

→ recommended BMI 18.5 - 25

Oncological risk factors	% Risk
diet	35
tobacco	30
Infectious agents	10
Sexual transmission	7
Work	4
Alcohol	3
Pollution	2
Other	9



# Economy is not a social philosophy: Consumption bulimia

- Large industrial crops such as corn in USA consume more energy (fossil) than they produce (Photosynthesis) and eliminate the Biodiversity;
- Strong environmental impact and unhealthy food (meats, sweetened drinks, ultra-processed cereals, etc.).

Hyper-nutrition determined by economic purposes (like animals on farms)



# The "bulimic" economic model

Economic management of resource

Legal and illegal

Accumulation and concentration of capital

Need for "growth" to (theoretically) bridge inequalities

Depletion of resources



Value chain in fresh food sector agriculture weights for 20%





€2,9 Agricoltura €7,2 € 11,9 € 15,0 € 16,2 €4,6 Commercio e trasp €7,5 Altri settori € 6,1 € 3,5 Salari Risultato netto Ammortamenti

Fonte: elaborazione ISMEA su dati Istat e Eurostat.



value chain in processed food sector agriculture weights for 5%



Valore aggiunto agricolo\*
 Valore aggiunto commercio e trasporto\*
 Import di beni intermedi
 Prodotti esteri destinati al consumo

Fonte: elaborazione ISMEA su dati Istat.

#### Scomposizione del valore aggiunto nella catena dei prodotti alimentari nel 2011 (euro)



Fonte: elaborazione ISMEA su dati Istat.



# Supermarket revolution

In Italy, 73.5% of the retail food trade passes through large retailers, compared to 16% of traditional stores

Fewer and fewer and growing bigger and bigger farms, are inserted in vertical supply chains in which the farm is subordinate to distribution;

> Therefore, they need to **reduce costs**.





### > High incidence of labour costs in agriculture

High supply of "migrant" labour available (or forced) to work for lower wages than Italians allows labour costs to be squeezed.







irregular immigration is a reservoir of undeclared work

50% of the work
35% of the value, growing!





# The Ethical question

In Côte d'Ivoire and in the poorest areas, child labor is very high (from 31% to 73%).

- They work more than twelve hours a day
   They perform tasks that are dangerous and
  - harmful to health
- > They don't attend school





# Made in Italy

Made in Italy could be associated with the exploitation of migrant workers

need to "clean up" the Made in Italy





Food: we should pay more!

- Sood is under valuated
- Food price is very low
- A bigger part of value must pay agricultural production
- O Richness distribution is too unequal
- Job is under paid



Territory and economy

- Territory (terroir) is (a feature) of goods.
- Food and wine Tourism;
- Direct use of the rural environment;
- Quality processes are produced by *territorial sharing* (local governances)
- A correct model of development is inscribed in the territory, in its history and in its culture.



### **UNESCO World Heritage in SICILY**

### World Heritage List:

- 1. Parco Archeologico della Valle dei Templi;
- 2. Siracusa e Necropoli rupestri di Pantalica;
- 3. Isole Eolie;
- 4. La Villa Romana del Casale di Piazza Armerina;
- 5. Monte Etna;
- 6. Le città tardo barocche del Val di Noto;
- 7. Palermo Arabo Normanna e le Cattedrali di Cefalù e Monreale (Iscrizione nel 2015).

### **Intangible Cultural Heritage:**

- 8. L'alberello della Vite di Pantelleria;
- 9. L'opera dei Pupi;
- **10.** La dieta Mediterranea;
- 11. Muri a secco



### The ancient rurality of Sicily

> The position in the centre of the Mediterranean promotes trades:

- In the 8th century bC the Phoenicians, through the port of Marsala, "imported" goats and sheep: the production of the first pecorino cheese in Europe was realized in Sicily
- cereals arrived and with them the first BREAD is prepared the first and most important food of man, born between Mesopotamia and Egypt.



# Valorisation of typicality

- > Agricultural and food specificities
- > Landscape beauty
- Ecosystem integrity
- > Culture
- > Health



## **Specificity of Sicilian agriculture**

✓ Biodiversity;

- ✓ Healthiness;
- Intangible contents: typicality, history, etc.;
- Mediterranean Diet;
- ✓ Sicily Brand.

Those resources are activated by local self-organization:

companies, services and institutions.





### Villes Nouvelles around Paris

Designed by Roger Boileau and Jacques-Henri Labourdette. Its construction began in 1955.

It was conceived 'on paper' by the architects disconnected from the history of the place.

... men leave early in the morning to go to work and go back home late in the evening. Habitants complain of boredom and depression... is a town where it is impossible to meet each other

### Parkour, Anarcho-Environmentalism, and Poiesis

Michael Atkinson Loughborough University, Loughborough, UK Journal of Sport & Social Issues Volume 33 Number 2 May 2009 169-194 © 2009 SAGE Publications 10.1177/0193723509332582 http://jss.sagepub.com hosted at http://online.sagepub.com





# City and countryside

Rural demand: urban and peri-urban agriculture, urban gardens, forest and vertical garden, farmers' markets, solidarity buying groups.

- Food brings the rural territory into the city: catering in a rural environment and agritourism, food territoriality.
- Cities and countryside are complementary, large business groups take sustainability-as-deal (Nidumolu et al., 2009)



## **Food environment**

- Number, type, size and location of food stores;
- > Availability (offer) of food categories (e.g., fresh fruit);
- Variety of references by category (e.g., fresh fruit assortment);
- Price and quality of food.



### Deserts, swamps and food oases





#### POLYTECHNIC - DEPARTMENT OF AGRICULTURAL AND FOREST SCIENCES

Meeting: "Agriculture, Food & Health" Palermo - September 19th-20th, 2014 Pietro Columba<sup>1</sup>, Ylenia Oliveri<sup>2</sup> & Giovanni Cuzzupé<sup>3</sup>

Full professor. Department of Agricultural and Forest Sciences - University of Palermo (PA) Philosophiae Dactor (PhD), Department of Agricultural and Forest Sciences - University of

#### Food deserts, food swamps, food oases: A matter of food accessibility

#### What are food environments?

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investiamo nel vostro futuro

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Food environments can be described in different ways: the location of retail outlets in a community; the range and types of foods available to consumers; the information provided to consumers about foods; and organizational structures which affect food access and availability (such as retail networks).

#### Relationship between eating behavior, health outcomes and food food environment

The linkage between public health problems resulting from poor diet, and the retail food environment found in a community is, in part, common serie. What we get is inluenced by what's readily available in our community. There is growing evidence that what we get -and the likelihood of being obes- are influenced by the food environment. Increasing evidence suggests that environmental factors, including the food available for purchase in a including the tood available for purchase in a community influences the types and quantities of food that people purchase and comsume. Retail food outlest that sell affordable, high quality, nutriflicus foods can encourage a healthy diet, reducing an individual's risk for chronic diseases, including obesity and diabetes. Higher RFE has been shown to be correlated with increased obesity in the USA and around the world.

#### The Retail Food Environment Index (RFEI)

The RFEI is constructed by dividing the total number of fast-food restaurants and convenience stores by the total number of supermarkets and produce vendors (produce stores and farmers markets) in an area (city, county, state).

The resulting number describes how much easier it is for residents to find and purchase food at retailers selling less healthy options than it is to do the same thing at retailers selling healthy food choices. A score of less than 1 is ideal.



#### Characteristics of the food environment

Number, type, size, and location of food stores; availability (supply) of food categories (e.g., fresh frults); and variety of different items within a category (e.g., different types of fresh frults); price and quality of food items

A high-quality food environment is a necessary condition for the tion of healthy eating behaviors. Access to stores that sell affordable, nutritious food is a prerequisite for adopting a healthful diet. Healthful food strategies should focus on changing food environment to improve overall community health.



By mapping the retail environment, land use patterns and street network, as well as analyzing local polices and codes relevant to food access, an assessment of the food landscape can help stakeholders make the right decision for their community. Observational measures of the quality of retail food environments, as characterized by availability, accessibility, and pricing, provide a useful method for comparing food environments between neighborhoods.

Food Oasis is a metaphor focused on developing innovative, selfsustaining ways to empower residents of food deserts to get better access to healthy foods. Whether we define it as a desert or a swamp, everyone needs easy access to healthy, affordable food. It's a matter of fairness. After all, if we want to have vibrant communities, we should commit to investing in all communities.

Peterences

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Auto montanti Preventive Medicine, 44(3), 196, 197

#### UNIVERSITÀ DEGLI STUDI DI PALES SCUOLA POLITECNICA - DIPARTIMENTO SCIENZE AGRARIE E FORESTALI

### 8

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#### Convegno "Agricoltura, cibo e salute" Palermo 19-20 Settembre 2014

Pietro Columba<sup>1</sup>, Ylenia Oliveri<sup>2</sup> & Giovanni Cuzzupé<sup>3</sup> inario - Dipartimento Scienze Agrarie e Forestali – Università deali studi di Pak



#### Indagine sul Food Environment nel Comune di Palermo

#### Fig. 1 - Numero di negozi alimentari per categorie ATECO nella III Circoscrizione Background: Come dimostrato dol numero crescente di ricerche scientifiche effettuate ni recenti in campo internazionale, la salute e le abitudini alimentari individuali sono influenzati dall'ambiente sociale e físico che circonda i cittadini. La correlazione tra localizzazione geografico lei negozi alimentari e dei servizi di ristorazione e la dieta individuale costituisce un argomen rtuale di dibattito scientifico. La ricerca sull'ambiente alimentare (food environment) è ativamente nuova ma promettente e meritevole di attenzione ed investimenti dai punto di vista delle politiche pubbliche.

Scopi: L'indagine effettuata nell'arco di un trimestre (Maggio-Luglio 2014) ha inteso conseguire una migliore comprensione del food environment urbano -con specifico riferimento alla distribuzione al dettaglio di prodotti alimentari e alle attività dei servizi di ristorazione: nella III. Fig.2-Numero di negazi di Circoscrizione del Comune di Palermo con l'oblettivo di individuare zone urbane carenti in elazione all'accessibilità alle risorse alimentari.

Area di studio: L'area oggetto di Indagine è la III Circoscrizione, una suddivisione amministrativa del Comune di Palermo, comprendente i quartieri Villagrazia-Faisomiele e una parte del auartiere Oreto Stazione, con una popolazione complessiva di 74.144 unità iPanormus 2) e una superficie territoriale di 2034,7 ettari. A Nord la III Circoscrizione confina con il centro itorico di Palermo mentre a Sud comprende il confine della città.

Metodi: La raccolta dei dati necessari è stata condotta in campo utilizzando apposite mappe Metodis la raccona dei dui interessare sinte conspondenti coordinate geografiche. Per la definizione e rilevando ogni negozio riscontrato e le conspondenti coordinate geografiche. Per la definizione fais 1: 0 mentio regozio per constante del constante "Classificazione delle attività economiche Ateco 2007" (ISTAT). Per creare le mappe di listribuzione geografica dei negozi è stato utilizzato, come strumento descrittivo, il QGIS Desktop 2.4.0 con lo scopo di presentare una "istantanea" dell'area studiata. La densità dei negoz almentari (numero di negozi ogni 1000 persone) è stata usata come una misura della disponibilità e dell'accessibilità ai negozi alimentari. Infine è stato calcolato il "Retali Food Environment Index (RFE) dopo aver provveduto ad un raggruppamento delle attività commerciali per categorie

Risultati: I risultati ottenuti hanno reso possibile delineare un quadro generale dell'ambiente alimentare della III Circoscrizione. Sono stati riscontrati 306 negozi di prodotti alimentari e luoghi di orazione. Ci sono differenze nel numeri delle diverse tipologie di negozi, come era ovvi aspettarsi. Questa diversità è mostrata in Fig. 1, mentre la Fig. 2 mostra i risultati ottenuti dopo avi raggruppato le attività commerciali in sei categorie omogenee. La densità per ogni tipologia di negozio è rappresentata nella tabella I. Il diagramma in figura 3 mostra le categorie di attività commerciali prevalenti nella ili circoscrizione. La Tavola 1 mostra la mappa ottenuta utilizzando il software QGIS Desktop 2.4.0, i dettagli sulla localizzazione delle varie attività commerciali nelle diverse Unità di Primo Livello della III. Circoscrizione sono presentati nelle tavole 2-7. In figura 4 è ostrata, infine, assieme alla procedura adottata il risultato del calcolo dell'Indice RFEI.



María di Gesú e Bonagía) come in questo quartiere vi sia un limitato numero di opzioni di acquisto di alimenti freschi. Dall'indagine effettuata è emersa anche una elevata concentrazione di servizi Tay. 7 - Chiavelli-Santa Maria di Ges di ristorazione, con e senza somministrazione, nel quartiere Oreto-Stazione. Infine occorre considerare la progressiva scomparsa di negozi di alimentari al dettaglio, di ogni categoria considerata che, avvenuta già nell'intera città di Palermo (Conferesercenti su "desertificazione rbana"), interessa anche la III Circoscrizione.

Con il presente lavoro, si spera, venga fornito uno stimolo per sensibilizzare la coscienza dei cittadini e delle autorità locali nel comprendere i problemi relativi all'eccessibilità in campo almentare al fine di rendere la planificazione almentare una pratica diffusa e costante in ambito rbano. 200 pr (20) da 200 p



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the of the local stores

1. Designing & S. & Brann E. (207). Mars 2010, Measures of the Fourier and Physical Reviewers Instruments. Alternative and Physical Sciences.



# A participatory economy: The Food plans

Urban-rural integration: ecosystem services and tourist use.

**Consum-actors citizens**: landscape governance choices, relationship between man and the environment.

**R-Urban** designing: at the same time city and rural territory



# A participatory economy: The Mediterranean diet

### THE TEMPLE OF THE MEDITERRANEAN DIET

DIET derived from the Greek word δίαιτα (díaita) way of life





### **The Mediterranean Diet**

> ls a lifestyle

### > Enhances environmental quality and life conditions

### > Is a feature of the site and of the local food



# The Mediterranean Diet (could be):

# A development pattern

based on biodiversity

### • ... on territory

• ... on the local history and culture





Is COVID pandemic related to the economic model?

NextgenerationEU

✓ Green deal

✓ Farm to fork

# An inclusive, sustainable, qualitative approach

**Collaboration Vs Competition** 



### A new society?

Environmental and social unsustainability

Capitalist economic model (Homo Oeconomicus) **Economic crisis** 

Political crisis Eu; USA; Russia; China

A new social model?



# Recommended readings







Sapiens Homo

A Brief History of Humankind

'A RARE BOOK ... THRILLING AND BREATHTAKING' OBSERVER



Deus

A Brief History of Tomorrow

> 'A SPELLBINDING BOOK' OBSERVER

