

FACULTY AND 2017 PARTNERS

University of Palermo: Prof. P.F. Asso, Prof. S. Casabona, Dott. S. Rigazzio
Prof. A. Palumbo, Prof. D. Ciaffi, Prof. G. Armao, Prof. A. Ardizzone
Prof. Francesco Parisi, Dott. L. Palumbo, Prof. M. Patti

University of Capetown - Prof. S. Mancuso

University of Peking - Prof. E. Fardella

University of Moscow - Prof. E. Martinienko

Universidad Autonoma de Barcelona - Prof. F. Camonita

University of Cambridge - Prof. B. Rider

University of Nagoya - Prof. G. Colombo

University of Milan "Cattolica" - Prof. A. Locatelli

University of Teramo - Prof. I. Castellucci

Carone, Minneci & Partner Law Firm - Avv. M. Carone - Avv. V. D. Cutugno

Mosaicoon S.p.A.

Pietro Calaciura & C. s.r.l. - Dott. G. Calaciura, customs agent

The Artemis group - Dott. C. Traina - Dott. F. Diana

Nutribas - Argentina - Dott. C. Gallo - Export Manager

Premiati Oleifici Barbera - Dott. G. Adragna - Export Manager USA

Unicredit and Res Foundation - Prof. A. Asmundo

Benetton Group - Dott. P. Vasques - Global Director for Industrial Relation

Facilities:



Lab with 40 computer stations
Free WI-FI



Library with more than 100 seats
16.594 Volumes and 1.991 Periodicals
Free Internet and worldwide data-banks connection
WI-FI

Coordinator: **Antonello Miranda** - Professor of Comparative and European Law
Fellow of the society of advanced legal studies - London University
<http://unipa.academia.edu/AntonelloMiranda>, antonello.miranda@unipa.it

Supervisor: **Antonino Palumbo** - Professor of Politic Philosophy
antonino.palumbo@unipa.it

Placement and follow up courses: Prof. **Francesco Ceresia** <http://www.placementdems.unipa.it>

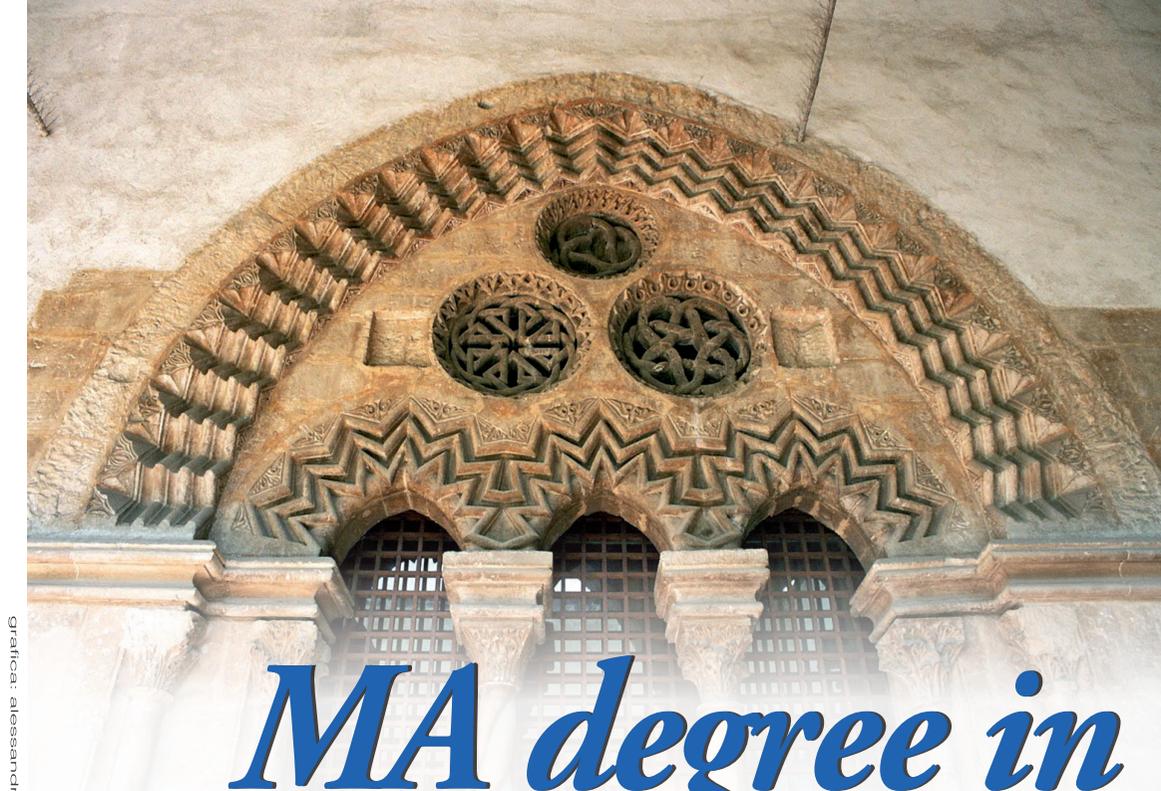
Information for international students: <http://www.unipa.it/target/international-students/en/>

International Students Office: Dott. **V. Floriano** - valeria.floriano@unipa.it

Administrative staff: Mr. **Luigi Giunta**, luigi.giunta@unipa.it, PH: +39 (0)91 23892704

Location:

Department of Political Sciences and International Relations
Via Ugo Antonio Amico 4, Palermo (Italy) - <http://portale.unipa.it/dipartimenti/dems> - dems@unipa.it
<http://www.unipa.it/dipartimenti/dems/luoghi.html>



grafica: alessandro.paranunzio@unipa.it

MA degree in International Relations International Studies

Laurea Magistrale in Relazioni Internazionali
curriculum Studi Internazionali



UNIVERSITÀ
DEGLI STUDI
DI PALERMO





The Foreign Trade Program provides students with a fundamental understanding of international business and professional knowledge in the field of foreign trade, along with compliance strategy ethics and a good attitude through which to contribute to societies development. We utilize case studies, problem-based learning and group projects, to facilitate an excellent learning environment.

Our Mission is to attract professionals from all over the world in a culturally diverse mix to foster an environment of creativity and dynamic interaction.

We accomplish our mission...

- By setting high academic standards for our students.
- By promoting interaction between academia and the business world.
- By building a platform for students to apply and practice their management skills.

CAREER OPPORTUNITIES

The degree course, aims to prepare specialists who will operate in both international and European contexts. The graduates will be able to hold highly responsible positions in non-governmental organizations and international organizations as managers in humanitarian and cooperation for development sectors, in the management of processes in national, supranational and international public administrations, agencies, associations and organizations; in the creation and management of multi-actor and multi-level networks; in fund raising from European and international sources, in the setting up of partnerships between public and private, European and international individuals and entities, as well as in the field of international journalism; as consultants for enterprises and the global market, in international negotiations and risk assessment of individual countries.

INTERNATIONAL AGREEMENTS AND EXCHANGES

The course includes student exchanges and the recognition of course credits taken at the People's Friendship University in Moscow. The course also promotes the possible collaboration and exchange of activities and information with the universities of Taiwan, Japan (Nagoya University). Vietnam, Korea and South Africa, as well as the usual Erasmus exchanges (Constanta, Barcelona, Tarragona, Warsaw, Lisbon, Bergen, Vilnius, Nijmegen).

SYLLABUS



Compulsory courses in the first academic year are:

- DEMOCRATIC THEORY AND GOVERNANCE
- ENGLISH LANGUAGE AND TRANSLATION
- WORLD HISTORY
- INTERNATIONAL ECONOMICS AND EUROPEAN HISTORY
- URBAN MIGRATION POLICIES
- CONFLICT OF LAWS IN THE GLOBAL CONTEXT:
 - CONFLICT OF LAWS
 - HUMAN RIGHT AND MIGRATION COMPACT LAW

Compulsory courses in the second academic year are:

- HISTORY OF INTERNATIONAL AND COMMERCIAL RELATIONS
 - HISTORY OF INTERNATIONAL AND COMMERCIAL INSTITUTIONS
 - HISTORY AND INSTITUTIONS OF AFROASIATIC COUNTRIES

Elective courses (students can choose up to 30 credit course)

- WORKSHOP ON BUSINESS FOREIGN LANGUAGE 6 credits (option between English, French, Japanese)
- ADMINISTRATIVE LAW 12 credits
- INTERNATIONAL AND TRANSNATIONAL CRIMINAL JUSTICE 12 credits

Path of Excellence (optional)*

Internship 9 credits

Dissertation 21 credits

INTERNSHIPS AND PATH OF EXCELLENCE

MA candidates are given the opportunity to strengthen their managerial skills and gain hands-on working experience through internships with local or foreign enterprises. These internships build students' knowledge of the industry knowledge and confidence to work on the world stage.

*Path of Excellence, only opened to the best students of the M.A. program, represents an extraordinary opportunity to attend to intensive seminars held by national and international experts, and scholars, as well as entrepreneurs in specific fields particularly sensitive to international trade. Path of Excellence consists of workshops run by high-level experts, academics and practitioners.

PARTNERSHIPS

