



Sponsors



Contact us

Coordinator of the M.A. International Relations LM-52

Professor **Salvatore Casabona**
salvatore.casabona@unipa.it

Administrative Staff

Luigi Giunta
luigi.giunta@unipa.it
Tel: +39.09123892704

Foreign Students Office

internationalstudents@unipa.it

Related links

Enrollment

<https://www.unipa.it/mobilita/en/>

M.A. Website

<http://www.unipa.it/internationalrelations>

Department of Political Sciences and International Relations - DEMS

Via Maqueda 324, 90134 - Palermo (PA)
<http://www.unipa.it/dipartimenti/dems>



grafica: alessandro.paranunzio@unipa.it

International Relations International Trade Program

Laurea Magistrale in International Relations - LM 52



Department of Political Sciences and International Relations - DEMS

Program overview

The M.A. in International Trade (MAIT) offers students from all over the world the unique opportunity of studying the fundamental dynamics of international business from diverse and multidisciplinary points of view.

The complexity of doing business globally is addressed by academics, from a legal, historical, economical and political perspective.

Alongside the theoretical approach, stakeholders, national and international economic operators and trade experts actively participate to the program, bringing their business expertise and fostering placement opportunities for our students.

Students will be engaged in an inspiring and stimulating learning environment, in a city that is undergoing great transformations and recently declared UNESCO world heritage site, where the academia interacts with the business world through role-play activities, case studies, and meetings with professionals and entrepreneurs.

Learning outcomes and career opportunities

Achieving a profound understanding in socio-economics and international business law, as well as in business cultures, is one of the main purpose of the MAIT. Students are expected to obtain an advanced knowledge in planning, operating and implementing import/export operations and foreign trade activities and investments, being able to draft an international contract, to manage international transactions also from a custom and fiscal point of view, to analyse country risk profiles for foreign investments.

The placement opportunities run widely in the international trade sector: export managers, logistics managers, freight and custom forwarders/broker, maritime agents, international commercial agents, international marketing experts, financial internationalization program managers.



Course description

The curriculum International Trade is a two-year master's degree taught in English and articulated in compulsory and elective courses.

First year

Course	ECTS
International Trade Law	12
Globalization and European Economic History	12
Global Politics and International Security	12
Contemporary World History	6
History of International Relations	6
International Transport Law and Logistics (Elective course)	12

Second year

Course	ECTS
Competition law & Intellectual Property Rights	12
Business English	6
Elective course, chosen among the following: <ul style="list-style-type: none">- European International Tax Law- Corporate Tax and Customs Regimes- Family Business	12
Internship	9
Final dissertation	21

Faculty

- Pier Francesco Asso
- Salvatore Casabona
- Federico Cosenz
- Chiara Garilli
- Carla Monteleone
- Manoela Patti
- Maria Concetta Parlato
- Antonio Perrone
- Sara Rigazio
- Rosa Rossi