



Europass Curriculum Vitae

Personal information

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Nationality
Date of birth
Gender

Work experience

Dates	From 2018 to present
Occupation or position held	Director
Name and address of employer	Center for Entrepreneurship and Innovation,. Politecnico di Torino.
Type of business or sector	Research.
Dates	From 2016 to October 2017
Occupation or position held	Board Member Istituto Superiore Mario Boella.
Main activities and responsibilities	Board member and Vice President.
Name and address of employer	Istituto Superiore Mario Boella, Via Pier Carlo Boggio, 61, 10138 Turin, Italy.
Type of business or sector	Research.
Dates	From 2015 to March 2018
Occupation or position held	Vice Rector for Technology Transfer.
Main activities and responsibilities	Chairman of Patent Committee, Chairman of Spin-off Committee, responsible for partnerships agreement and Technology Transfer programs.
Name and address of employer	Politecnico di Torino, c.so Duca degli Abruzzi, 24, Turin, Italy, 10129.
Type of business or sector	Education.
Dates	From 2014 to present
Occupation or position held	Board Member Collegio Carlo Alberto.
Name and address of employer	Collegio Carlo Alberto, Via Real Collegio, 30, 10024 Moncalieri, Turin, Italy.
Type of business or sector	Education.
Dates	From 2003 to 2011
Occupation or position held	Responsible post graduate program in E-Business
Name and address of employer	Politecnico di Torino
Type of business or sector	Education.
Dates	From 2006 to present

Occupation or position held	Full professor, Politecnico di Torino
Main activities and responsibilities	<p>His teaching (both at M.Sc. and PhD level) and research expertise are in the fields of entrepreneurship, Technology Transfer (TT), innovation management, information technologies (IT) and organizational theory. In particular, his research interests include the following topics: 1) the role of IT in transforming existing value chains and changing the value creation and value appropriation dynamics; 2) the role and the use of IT in transforming firms' organizational configurations and their relationships with management and strategy, also in the perspective of the so-called Industry 4.0 paradigm; 3) the changing role of TT practices and entrepreneurship education in fostering innovation in universities. In covering this last topic, his research takes advantage of being responsible of the CLab project funded by MIUR and member of the Cesaer task force on innovation.</p> <p>His research on IT has contributed to bridge a knowledge gap on the inter-sectoral differences in the patterns of IT use and on the effect of IT-based innovation on competitive dynamics. Such works raised important policy-making implications on how to allocate public funds to firms to sustain their digitalization process; they also contributed to a better understanding of the reasons behind the productivity gap between EU and the USA. His research on this matter has been conducted also with the "Business and Information Technology Research Network" led by UCLA, and contributed to the permanent research program on the diffusion of the Information Society supported by the Piedmont regional government.</p> <p>He is author of over 100 articles published in peer reviewed international journals, book chapters and conferences, co-author of 2 international patents and he cooperates with international universities (i.e. UCLA - Anderson School of Management) on various education programs. As a reviewer, he contributed to ISI-indexed international journals such as International Journal of Production and Operation Management, Information & Management, International Journal of Information Management. He had responsibility of research projects funded by EU (within different FPs), public institutions and large companies.</p> <p>In 2005 Emilio Paolucci co-founded Electro Power Systems (www.electropowersystems.com), a company awarded with the "National Innovation Prize" in Italy, selected in 2011 as "Technology Pioneer" by the World Economic Forum, and included in 2012 in the "Global Cleantech 100" list as a global technological leader in fuel cell power systems for stationary applications and energy storage.</p>
Name and address of employer	Politecnico di Torino, c.so Duca degli Abruzzi, 24, Turin, Italy, 10129.
Type of business or sector	Education.
Dates	2012
Occupation or position held	Chairman of the Investment Committee of Piemontech, a venture capital fund specialized on seed investments.
Name and address of employer	Piemontech, Via Francesco Morosini, 19, 10128, Turin, Italy.
Type of business or sector	Investments.
Dates	From 2011 to 2015
Occupation or position held	Member of the "Committee for the Evaluation of Public R&D Programs" for the Piedmont regional government.
Name and address of employer	Regione Piemonte, Rondò della Forca (Turin - Italy).
Type of business or sector	Public Administration.
Dates	From 2007 to 2013
Occupation or position held	Research activities.
Main activities and responsibilities	Research on Information Technology conducted in coordination with the "Business and Information Technology Research Network" led by UCLA, and by contributing to the permanent research program on the diffusion of the Information Society supported by the Piedmont regional government.
Name and address of employer	UCLA (Los Angeles, CA 90095, United States) and Piedmont region (Rondò della Forca, Turin, Italy).
Type of business or sector	Research.
Dates	From 2006 to 2011
Occupation or position held	Responsible for the "Observatory on Information Society" in Piedmont.
Name and address of employer	Regione Piemonte, Rondò della Forca (Turin, Italy).

Type of business or sector	Public Administration.
Dates	From 1998 to 2006
Occupation or position held	Associate professor.
Name and address of employer	Politecnico di Torino, c.so Duca degli Abruzzi, 24, Turin, Italy, 10129.
Type of business or sector	Education.

Dates	From 1993 to 1998
Occupation or position held	Assistant professor.
Name and address of employer	Politecnico di Torino, c.so Duca degli Abruzzi, 24, Turin, Italy, 10129.
Type of business or sector	Education.

Education and training

Dates	1990
Title of qualification awarded	M.S. in Electronic Engineering
Name and type of organisation providing education and training	Politecnico di Milano, Piazza Leonardo da Vinci, 32, 20133 Milano (Italy).
Level in national or international classification	Grade: Summa cum laude

Additional information

Annexes	Annex 1: List of publications on journals
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Annex 1

List of publications on journals

1. Neirotti, P., Raguseo, E., & Paolucci, E. (2018). How SMEs develop ICT-based capabilities in response to their environment: Past evidence and implications for the uptake of the new ICT paradigm. *Journal of Enterprise Information Management*, 31(1), 10-37.
2. Battaglia, D., Neirotti, P., & Paolucci, E. (2018). The role of R&D investments and export on SMEs' growth: a domain ambidexterity perspective. *Management Decision*, 56(9) 1883-1903
3. Colombelli, A., Paolucci, E. and Ughetto, E. (2018). Hierarchical and relational governance and the life cycle of entrepreneurial ecosystems, *SMALL BUSINESS ECONOMICS*, Springer International Publishing AG, pp 14, ISSN: 1573-0913.
4. Neirotti, P., Raguseo, E. and Paolucci, E. (2017). Flexible work practices and the firm's need for external orientation: an empirical study of SMEs. *Journal of Enterprise Information Management*, 30 (6), pp. 922-943.
5. Raguseo, E., Neirotti, P., and Paolucci, E. (2017). How small hotels can drive value their way in infomediation. The case of "Italian hotels vs. OTAs and TripAdvisor", *Information & Management*, 54 (6), pp. 745-756.
6. Neirotti, P., Raguseo, E., Paolucci, E. (2016). Are customers' reviews creating value in the hospitality industry? Exploring the moderating effects of market positioning, *International Journal of Information Management*, 36(6partA) 1133-1143
7. Raguseo, E., Neirotti, P., Paolucci, E. (2015). Exploring the tensions behind the adoption of mobile work practices in SMEs. In: *BUSINESS PROCESS MANAGEMENT JOURNAL*, vol. 21 n. 5. - ISSN 1463-7154
8. Cortese, G.P., Ghislieri, C., Molino, M., Colombelli, A., Paolucci, E., Cantamessa, M. (2015). Promuovere lo sviluppo delle start-up. In: *SVILUPPO & ORGANIZZAZIONE*, vol. 265 n. Luglio, pp. 69-78. - ISSN 0391-7045.
9. Paolucci, Emilio; Neirotti, Paolo (2015) Innovation intermediaries as agents for SMEs' organisational learning: a case study on the UCLA's global access program, In: *INTERNATIONAL JOURNAL OF TECHNOLOGY INTELLIGENCE AND PLANNING* Inderscience Publisher, pp 24, pagine 294-317, ISSN: 1740-2840.
10. Neirotti, P., Paolucci, E. and Raguseo, E. (2013). Is it all about size? Comparing organizational and environmental antecedents of IT assimilation in small and medium sized enterprises. *International Journal of Technology Management*, 61(1), pp. 82-108, ISSN 0267-5730.
11. Neirotti, P. Paolucci, E. and Raguseo, E. (2013). Mapping the Antecedents of Telework Diffusion: firm-level evidence from Italy, *New Technology, Work and Employment*, 28(1), pp. 16-36, ISSN 0268-1072.
12. Neirotti P., Paolucci E. (2013). Industry and firm effects on IT diffusion processes: firm-level evidence in Italian enterprises. In: *INDUSTRIAL AND CORPORATE CHANGE*. - ISSN 1464-3650
13. Neirotti, P. Paolucci, E. and Raguseo, E. (2012). Telework configurations and labor productivity: some stylized facts, *International Journal of Engineering Business Management*, Vol. 4, Special Issue Digital and Mobile Economy, 4, pp. 1-10, ISSN: 1847-9790.
14. Neirotti P, Paolucci E (2012) Why do firms train? Empirical evidence on the relationship between training and technological and organizational change, In: *INTERNATIONAL JOURNAL OF TRAINING AND DEVELOPMENT* Blackwell Publishing Ltd, pp 26, ISSN: 1360-3736.
15. Neirotti P.; Paolucci E. (2011). Assessing the Importance of Industry in the Adoption and Assimilation of IT: Evidence from Italian Enterprises. In: *INFORMATION & MANAGEMENT*. - ISSN 0378-7206.
16. Neirotti P., Paolucci E. (2011). Determinants of management training in small and medium-sized businesses: some stylized facts on the influence of managers' individual characteristics. In: *INTERNATIONAL JOURNAL OF ENGINEERING MANAGEMENT AND ECONOMICS*, vol. 2 n. 2/3, pp. 252-276. - ISSN 1756-5154.
17. Neirotti P., Paolucci E. (2011). Il complesso legame fra investimenti in formazione e processi di innovazione. Alcune evidenze dalle grandi imprese italiane. In: *STUDI ORGANIZZATIVI* n. 1, pp. 112-143. - ISSN 0391-8769
18. Cantamessa M.; Neirotti P; Paolucci E (2008). Do companies with a competitive advantage make better use of IT? Evidence from Italian enterprises. In: *INTERNATIONAL JOURNAL OF TECHNOLOGY MANAGEMENT*, vol. 42, pp. 158-184. - ISSN 0267-5730
19. Neirotti P; Paolucci E. (2007). Assessing the strategic value of Information Technology: An analysis on the insurance sector. In: *INFORMATION & MANAGEMENT*, vol. 44 n. 6, pp. 568-582. - ISSN 0378-7206
20. Cantamessa M., Ferro E., Paolucci E. (2007). UNA NUOVA METAFORA PER IL DIVARIO DIGITALE. In: *WIRELESS*, pp. 1-10. - ISSN 1592-0909
21. Neirotti P.; Paolucci E (2006). La gestione degli investimenti in formazione tra scelte di mercato e di organizzazione interna. In: *ECONOMIA E POLITICA INDUSTRIALE*, vol. 23 n. 2, pp. 59-89. - ISSN 0391-2078
22. Cantamessa M., De Leonardis D., Ferro E., Paolucci E. (2006). WI-FI - UNA CORSA AD OSTACOLI. In: *WIRELESS*. - ISSN 1592-0909
23. Cantamessa M.; De Leonardis D; Ferro E; Paolucci E (2006). WI-FI - una corsa a ostacoli. In: *WIRELESS*. - ISSN 1592-0909
24. Paolucci E., Ferro E., Cantamessa M. (2005). WI-FI - IL CASO PIEMONTE. In: *WIRELESS*, vol. 6, pp. 44-49. - ISSN 1592-0909
25. Neirotti P; Paolucci E. (2005). The transformation of work in banks: an analysis on IT skills. In: *INTERNATIONAL JOURNAL OF INFORMATION TECHNOLOGY AND MANAGEMENT*, vol. 4, pp. 197-213. - ISSN 1461-4111
26. Clark W.; Paolucci E.; Cooper J. (2003). Commercial development of energy-environmentally sound technologies for the auto-industry: the case of fuel cells. In: *JOURNAL OF CLEANER PRODUCTION*, vol. 4, pp. 427-437. - ISSN 0959-6526
27. Corso M.; Martini A.; Paolucci E.; Pellegrini L. (2003). Technological and Organizational Configurations for Knowledge Management. An Empirical Analysis in Italian SMEs. In: *INTEGRATED MANUFACTURING SYSTEMS*, vol. vol 14, N 5. - ISSN 0957-6061
28. Corso M.; Martini A.; Paolucci E.; Pellegrini L. (2003). Technological and Organizational Tools for Knowledge Management: in Search for Configurations. In: *SMALL BUSINESS ECONOMICS*, vol. 21, pp. 397-408. - ISSN 0921-898X
29. Woodrow W. Clark; Paolucci E. (2001). Commercial development of environmental technologies. In: *INTERNATIONAL JOURNAL OF ENVIRONMENTAL TECHNOLOGY AND MANAGEMENT*, vol. 1, pp. 363-383. - ISSN 1466-2132
30. M. Corso; Paolucci E. (2001). Fostering innovation and knowledge transfer in product development through Information Technology. In: *INTERNATIONAL JOURNAL OF TECHNOLOGY MANAGEMENT*, vol. 22. - ISSN 0267-5730

31. Paolucci E.; Matassa C. (2001). ICT, cambiamento organizzativo e produttività nelle compagnie assicurative italiane. In: *ECONOMIA & MANAGEMENT*. - ISSN 1120-5032
32. Paolucci E.; Corso Mariano; Martini Antonella; Pellegrini Mar (2001). Information and Communication Technologies in Product Innovation Within SMEs - the Role of Product Complexity. In: *ENTERPRISE AND INNOVATION MANAGEMENT STUDIES*, vol. vol 2 n 1, pp. 35-48. - ISSN 1463-2446
33. Corso M; Martini A; Paolucci E.; Pellegrini L (2001). Knowledge Management in Product Innovation: An Interpretative Review. In: *INTERNATIONAL JOURNAL OF MANAGEMENT REVIEWS*, vol. vol 3, No. 4, pp. 341-352. - ISSN 1460-8545
34. Paolucci E. (2001). The effects of technological complexity on inter-firm Technology Transfer mechanisms in the Automotive Industry. In: *INTERNATIONAL JOURNAL OF SERVICES TECHNOLOGY AND MANAGEMENT*, vol. 2/3, pp. 281-297. - ISSN 1460-6720
35. Paolucci E.; Woodrow Clark (2000). Commercial development of environmental technologies for the automotive industry; towards a new model of technological innovation. In: *INTERNATIONAL JOURNAL OF TECHNOLOGY MANAGEMENT*, vol. 21, pp. 565-585. - ISSN 0267-5730
36. Paolucci E. (2000). The effects of technological complexity on inter-firm Technology Transfer mechanisms in the Automotive Industry. In: *INTERNATIONAL JOURNAL OF SERVICES TECHNOLOGY AND MANAGEMENT*, vol. 1, pp. 281-297. - ISSN 1460-6720
37. Rossetto S.; Manera M; Paolucci E (1999)
38. Paolucci E.; F. Bonci; V. Russi (1998). Combining business process re-engineering concepts and object oriented technology for effective organizational design. In: *JOURNAL OF ORGANIZATIONAL COMPUTING AND ELECTRONIC COMMERCE*, vol. 8, pp. 195-216. - ISSN 1091-9392
39. Paolucci E. (1998). Il rapporto fra riduzione dell'orario di lavoro e sviluppo della produttività: nuove opportunità e criticità irrisolte. In: *LAVORO E RELAZIONI INDUSTRIALI*. - ISSN 1129-6291
40. Cantamessa M.; Paolucci E. (1998). Using organizational analysis and IDEF0 for enterprise modelling in SMEs. In: *INTERNATIONAL JOURNAL OF COMPUTER INTEGRATED MANUFACTURING*, vol. 11 n. 5, pp. 416-429. - ISSN 0951-192X
41. Paolucci E. (1997). Competenze organizzative e strategie di innovazione di prodotto. In: *ECONOMIA & MANAGEMENT*. - ISSN 1120-5032
42. M. Cantamessa; Paolucci E. (1997). Metodi per l'Enterprise Engineering nelle Piccole e Medie Imprese. In: *LOGISTICA MANAGEMENT*. - ISSN 1120-3587
43. M. Cantamessa; G. Moretti; Paolucci E.; S. Ruffini (1997). Una Metodologia per l'Enterprise Engineering nelle Piccole e Medie Imprese. In: *LOGISTICA MANAGEMENT*. - ISSN 1120-3587
44. Migliarese Piero; Paolucci E. (1995). Improved communications and collaborations among tasks induced by groupware. In: *DECISION SUPPORT SYSTEMS*, vol. 14, pp. 237-250. - ISSN 0167-9236
45. Paolucci E. (1995). Modelli retributivi. In: *SVILUPPO & ORGANIZZAZIONE*. - ISSN 0391-7045
46. Paolucci E. (1994). Analisi organizzativa e proposte di ristrutturazione del sistema postale italiano. In: *L'INDUSTRIA*. - ISSN 0019-7416
47. P. Migliarese; Paolucci E. (1993). GDSS and lateral coordination for reactive production scheduling: an organizational approach and the prototype GROUPS. In: *Recent Developments in Decision Support Systems / C.W.HOLSAPPLE; A.WHINSTON EDS*. Springer Verlag. ISBN 9783540561576
48. P. Migliarese; Paolucci E. (1993). A system for group production planning in manufacturing. In: *INTERFACES*, vol. 3, pp. 29-40. - ISSN 0092-2102
49. S. Campodall'Orto; P. Migliarese; Paolucci E. (1991). Il ruolo della telematica nei mutamenti organizzativi e strategici delle compagnie di assicurazione europee. In: *STUDI ORGANIZZATIVI*, pp. 135-165. - ISSN 0391-8769
50. P. Migliarese; Paolucci E. (1990). Uno schema per l'innovazione informatica ed organizzativa centrato sulle interdipendenze ed i flussi informativi: evidenze empiriche e generalizzazioni da un case study di successo. In: *STUDI ORGANIZZATIVI*. - ISSN 0391-8769